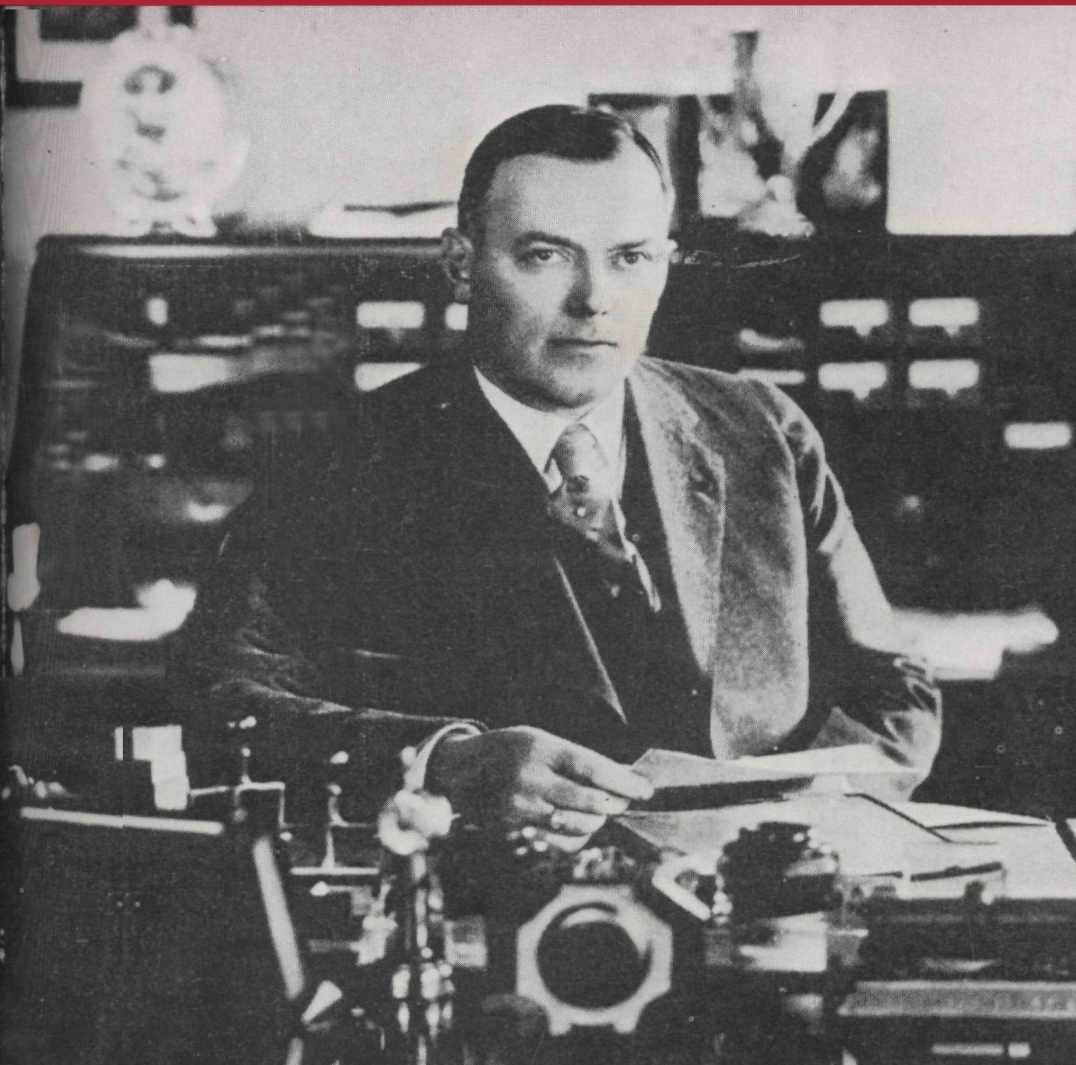


Business History Review

S U M M E R 1 9 9 3



Cover: Oil and Diplomacy in the Middle East

In the wake of the Middle East's partition after the First World War, as the great powers and their oil companies maneuvered for position in the region, international diplomacy and business interests intersected in a complicated series of negotiations designed to defend company and national preferences and to maximize control over the oilfields to come. Shown on our front cover is one of the principal players in this story, Walter Teagle of Jersey Standard, posing in 1917 at Standard Oil's New York office in front of the rolltop desk formerly used by John D. Rockefeller. Our back cover depicts Baba Gurgur no. 1, the discovery well at Kirkuk that came in in October 1927, providing members of the Red Line consortium with the first tangible evidence of the field's great potential.

(Teagle photograph reproduced courtesy of Exxon Corporation; Baba Gurgur well reproduced courtesy of British Petroleum.)

For an article describing these events in detail, see pp. 207-245.

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