

# A Discordance Weighting Approach Estimating Occupational and Income Returns to Education

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Schooling differences between identical twins are often utilized as a natural experiment to estimate returns to education. Despite longstanding doubts about the truly random nature of within-twin-pair schooling discordance, such discordance has not yet been understood comprehensively, in terms of diverse between- and within-family peer, academic, familial, social, and health exposures. Here, a predictive analysis using national U.S. midlife twin data shows that within-pair schooling differences are endogenous to a variety of childhood exposures. Using discordance propensities, returns to education under a true natural experiment are simulated. Results for midlife occupation and income reveal differences in estimated returns to education that are statistically insignificant, suggesting that twin-based estimates of causal effects are robust. Moreover, identical and fraternal twins show similar levels of discordance endogeneity and similar responses to propensity weighting, suggesting that the identical twins may not provide demonstrably better leverage in the causal identification of educational returns.

■ **Keywords:** returns to education, natural experiment, twins, childhood, occupation (SEI), income

Education receives attention from social scientists because it is relevant to understanding core processes of social inequality and is linked to a range of important differences in adult outcomes (Heckman & Krueger, 2003; Hout, 2012). Social scientists often use identical (monozygotic, MZ) twins to estimate the causal effect of education on life outcomes such as earnings, health, social integration, fertility, or behaviors such as volunteering or criminal offending. These applications—common in economics, sociology, and personality and developmental psychology—rest on observed differences within pairs of MZ twins in education (the causal treatment) and in outcomes. At an elementary level, any observed differences between identical twins in their education are understood as reflecting unshared environmental factors within twin pairs or differences between families. Beyond this, however, treatment differences between identical twins remain poorly understood and have received little attention. Increased clarity about the nature, extent, and predictors of such within-pair variation is critical, because within-pair variation is often assumed to proxy random assignment (Boardman & Fletcher, 2015; McGue et al., 2010).

To date, few studies have sought to understand the extent to which within-pair differences in education truly resemble a randomized controlled trial, similar to how, for example, institutional changes in the length of mandatory schooling or the beginning date of the school year serve as natural experiments (e.g., Angrist & Krueger, 1991). In

this study, a comprehensive approach to within-pair educational discordance is implemented. Specifically, I analyze the extent to which differences between twins resemble a quasi-experiment, by using observed sources of endogeneity both within and between families to reweight causal estimates of returns to education. In a national U.S. sample of identical twins at midlife, I analyze educational discordance in terms of diverse childhood, peer, academic, familial, social, and health exposures within and across twin pairs; I then use the predicted discordance probabilities to reweight the data, and I compare weighted and unweighted estimates of returns to education, namely midlife income and occupation, to determine the degree to which observed determinants of educational differences among identical twins might bias causal estimates. In a replication of the discordance weighting procedure, I focus on same-sex fraternal (dizygotic) twins. Fraternal twins provide a meaningful benchmark for evaluating the extent to which identical twins provide additional leverage in estimating the causal effects of education (Bound & Solon, 1999).

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### Approaches to Obtaining Causal Estimates of Returns to Education

Education is one of the most widely researched sources of social inequality. Despite sustained inquiry, estimating a causal effect of education remains difficult (Amin et al., 2015; Conti & Heckman, 2010). Much methodological interest has focused on estimating an average treatment effect of education, or what might obtain under a trial or experiment in which educational differences occurred randomly among participants. Attempting to simulate these ideal conditions, interest in counterfactual analyses, and in quasi-experimental data, has increased dramatically.

Counterfactual analyses using a national sample of unrelated individuals (e.g., Panel Study of Income Dynamics (PSID), National Longitudinal Survey of Youth (NLSY)) typically begin by matching unrelated individuals on a rich set of pre-education observables, such as cognitive and non-cognitive skills and family resources, and then they simulate an experiment under the strong assumption of ignorability of any unobserved endowments (e.g., Brand & Xie, 2010). Similarly, a schooling function is specified as a complex vector of early skills or variables, and a heterogeneous treatment effect of schooling is assessed across levels of this function, barring unobserved confounding (e.g., Conti & Heckman, 2010). As demonstrated elsewhere, the conclusions of such analyses can be quite sensitive to unobserved baseline differences (Breen et al., 2015).

Given the unrealistic goal of measuring all relevant educational inputs, interest in quasi-experimental data is increasing. Policy experiments tend to fall short of providing good estimates of average treatment effects of education, however, because they exploit variation in narrow ranges of attainment and so provide insight into causal effects at certain points in the educational distribution, rather than across the entire distribution (Angrist & Krueger, 1991; Pischke & von Wachter, 2008).

By contrast, differences between twins may offer better purchase on an average treatment effect of education. Because twins differ on their education across much of the educational distribution, and because national twin samples demographically resemble national samples of unrelated individuals, some scholars have argued that twins provide an important avenue for estimating an average treatment effect of education (Card, 1999). Conditioning on the twin pair, as accomplished through focusing on differences within twin pairs, controls a host of unobserved genetic and familial influences that vary across pairs, even relative to non-twin sibling designs (Bound & Solon, 1999). Indeed, co-twins have been regarded as 'credible counterfactuals' and may provide an important avenue for estimating the causal effects of educational treatments (Kohler et al., 2011; McGue et al., 2010). Nevertheless, a longstanding discussion in applied econometrics questions the exogeneity or randomness of within-pair schooling differences (e.g., Behrman & Rosenzweig, 1999; Bound & Solon, 1999; Griliches, 1979).

### Within-Twin-Pair Schooling Differences: To What Extent are They Exogenous?

Anecdotal evidence suggests that within-pair differences are likely to be patterned by differing childhood and family-level exposures (Bound & Solon, 1999, p. 1975; Lundborg, 2013), but empirical treatments of the precise nature or extent of within-pair schooling remain limited. Studies have used birth weight to instrument within-pair schooling differences, but this is considered a flawed identification technique because differences in birth weight are likely associated with later differences in Intelligence Quotient (IQ) and thus adult outcomes such as wages (Bound & Solon, 1999; Sandewall et al., 2014). Early differences in non-cognitive skills or health seem to have limited ability to predict within-pair educational discordance (Isacsson 1999; Lundborg et al. 2011). It has recently been suggested that within-pair variation on educational attainment is related to parental socio-economic status, though patterns remain unclear (Amin et al., 2015; Lundborg, 2013).

Two recent studies examined whether educational differences in sense of control or depressive symptoms among young-adult twins can be explained by within-pair differences relevant to predicting educational attainment, such as differences among twins in their educational expectations, cognitive ability, personality, or health behaviors (McFarland & Wagner, 2015; McFarland et al., 2016). Using within-pair multiple regressions implicating diverse domains of social, health, and personality functioning, these studies importantly advance previous efforts, while compellingly suggesting that within-pair confounding is partially responsible for observed associations between higher education and mental wellbeing. However, these findings do not allow between-pair (between-family) factors to influence discordance probability, an assumption probably not warranted given earlier research. In addition, life-course temporal ordering is lacking for some of the within-pair confounders examined, leaving direction of causality ambiguous, and confounder endogeneity to mental wellbeing also makes the viability of the educational estimates uncertain to some extent. Finally, ramifications for later-life outcomes, after educational attainments are complete, remain unclear.

The present study considers midlife occupation and income, which represent processes transpiring after education is complete and which are likely to be influenced directly by education through labor market allocation processes or educational sorting. Classic literature on educational attainment among unrelated individuals, which is fundamental in sociology and economics, has shown that childhood and adolescent peer networks, classroom sorting and teacher exposure, demographic and parental differences, early social and emotional skills, and early substance use, for example, all predict final educational attainment (e.g., Conti & Heckman, 2010; Crosnoe & Riegle-Crumb, 2007; Entwisle et al., 2005; McLeod & Fettes,

2007; Sewell et al., 1969). Twins may differ on any number of these well-established determinants of educational attainment. In that case, within-pair educational variation would not be exogenous and this may threaten the validity of causal estimates unless steps are taken to deal with it.

### Objectives of the Current Study

Relative to prior quasi-experimental twinning studies, the present work attempts several contributions to estimating returns to education. First, it more extensively specifies within- and between-family pathways for within-pair educational discordance, providing greater insight into the childhood and early-life origins of attainment differences between twins. In taking a comprehensive multivariate approach, this study generally moves beyond the existing approaches to educational discordance, which tend to be anecdotal, bivariate, or domain-specific. Second, I use a propensity score weighting approach to discover the nature and extent of bias in estimates of midlife occupational and financial returns to education.

Third, I replicate the analyses on a sample of same-sex fraternal (DZ) twins. Much of the appeal of MZ twins rests on their genetic matching relative to fraternal twins. While the added value of MZ twins for causal analysis may seem self-evident, the extent to which MZ twins, compared to DZ twins, reduce the endogeneity of within-pair schooling has not been investigated for occupation and income using a rich set of life-course covariates predictive of discordance within and between families.

## Materials and Methods

### Sample

National data on educational outcomes and childhood exposures among twins come from the 1995–1996 National Survey of Midlife Development in the United States (MIDUS) funded by the John D. and Catherine T. MacArthur Foundation (available on the ICPSR website: <http://www.icpsr.umich.edu>). Twins were aged 25–74 years at the time of the first (Random Digit Dial (RDD)) interview, which took place in 1995–1996. About 60% of initially chosen twin respondents agreed to the phone interview and, of these, 92% agreed to complete additional questionnaires. Data are available for 1,764 fraternal and identical twin respondents. After restricting the twin sample to families reporting two twins (due to the requirements of the within-pair differencing procedure), 348 pairs of identical twins remained. For the replication using same-sex fraternal twins, 304 pairs were available.<sup>1</sup>

Of these available pairs, analysis is restricted to those showing less than 3 years of discordance in schooling (310 MZ pairs and 242 DZ) for year-based estimates of returns to education, and to those showing less than three levels of discordance in schooling (343 MZ pairs and 294 DZ) for level-based estimates of educational returns. This

sampling restriction allows for the estimation of a variety of discordance models so as to examine robustness to the specification of discordance. Other discordance models using all twin pairs without any upper discordance restriction produced comparable findings for discordance dynamics and treatment-weighted returns to education (available on request). For estimating midlife returns to education, these sample sizes are made slightly lower by missing data on occupational socio-economic status (about 3% of the MZ sample, 2% of the DZ) and household income (9% MZ, 10% DZ).

### Measures

**Outcomes: Returns to education (occupational SEI and household income).** Occupational prestige is measured using the Duncan socio-economic index (SEI) score; if the respondent is not currently working, previous SEI is used. Household income is censored at \$300,000 in MIDUS. Because within-pair differences in household income follow an approximately normal distribution, raw household income is used. I do not report results for individual respondent's income here due to higher rates of non-response, though they yielded similar findings (available on request).

**Education.** MIDUS asks respondents to report their final educational attainment in terms of credential points (e.g., completion of high school, General Equivalency Diploma (GED), Associate's degree, Bachelor's, Master's, or doctorate) or partial progress toward credentials (e.g., some high school, 1 or 2 years of college). For main analyses involving years of schooling, I recoded this measure to years of education (4–20 years). For supplementary analysis using level of schooling, I instead reduced the variable to five key categories (less than high school, high school, some college, college, and graduate).

**Discordance predictor variables: Within- and between-twin-pair exposures.** To predict within-pair education discordance I draw on established, basic determinants of educational attainment (e.g., Astone & McLanahan, 1991; Conti & Hansman, 2013; McLeod & Fettes, 2007; Sewell et al., 1969). Given that these determinants are important to understanding differences in attainment between unrelated individuals, they should extend to understanding differences between related individuals who differ in childhood conditions. To the extent that twins differ in this respect, they are expected to differ on educational attainment as well. Indeed, many of these variables have already been used to explain differences in attainment among siblings and twins.<sup>2</sup>

**Childhood peer, academic, familial and social environment (within twin pairs).** While identical twins share many aspects of their childhood environment, they also have unshared exposures. I measure these unshared

exposures using a set of variables referring to peer, academic, familial, and social exposures. To begin, twins were asked whether they shared the same playmates and same classrooms as their co-twin growing up (never, sometimes, most of the time, or always). Most twins selected ‘always’ or ‘most of the time’ for these two items, so I contrast these two categories with all other categories.

Familial exposures include time spent in joint living spaces and similarity of exposure to parenting. Most identical twins reporting sharing a bedroom for between 16 and 18 years during childhood, so I contrast these twins with those who did not. Also, I consider whether twins lived together for fewer than 18 years (1 = yes, 0 = no). Finally, I consider differential exposure to parental discipline, in terms of strictness, consistency, harshness, and restrictiveness (four items; queried separately by parent, alphas = 0.77 and 0.83). For each twin, a parental discipline score is generated by averaging across maternal and paternal discipline or taking the available value when one is missing.

In terms of social exposures, twins assessed whether distant relatives or acquaintances had difficulty telling them apart (never, sometimes, most of the time, and always). Again, due to a highly skewed response distribution, I focus here on ‘always’ or ‘most of the time’. Others’ difficulty differentiating between co-twins measures the extent to which twins present themselves differently to others and also the extent to which others perceive (or are motivated to perceive) the twins as different. In other words, this is likely to tap differences in appearance, interpersonal behavior, and/or non-cognitive skills, all of which carry plausible links to eventual differences in schooling.

In addition to environmental exposures, biological and health differences are also core considerations for understanding adult socio-economic attainment. Twins were asked to report on their exact weight at birth (pounds and ounces). About 50% of identical twins reported their birth weight; analyses described later examined robustness to missing data on birth weight (see McFarland et al., 2016, for a similar strategy). Twins also rated whether they had similar weight during most of their childhood (within 10 pounds of each other, yes or no). Differences in childhood weight reflect differences in non-cognitive, cognitive, and peer factors once conditioned on socio-economic differences (von Hippel & Lynch, 2014). Twins also reported the ages at which they began smoking or drinking regularly; I focus on any between-twin differences in childhood or adolescent initiation by coding initiation at or before 18 years (1 = yes, 0 = no). Finally, twins reported on their overall mental health at age 16 years (poor, fair, good, very good, or excellent). I focus on whether the twins differed by more than one unit in reported adolescent mental health (1 = yes, 0 = no).

**Demographic and parental variables (family level, between twin pairs).** At the twin-pair level, I consider

sex, age, and race. I also consider parental socio-economic status, in terms of parental education and parental SEI. I focus on the maximum attained level of education across both parents (less than high school, high school, some college, college, and graduate), and I focus on the general level of maximum parental SEI (high = top 50% SEI in MIDUS sample, moderate = 25th to 50th percentile). A categorical SEI approach recognizes the fact that incremental, unit-wise gains in SEI generally are not relevant to understanding broad patterns in twin educational discordance, but that qualitative differences in SEI (e.g., professional or managerial vs. clerical or manual) are relevant. To capture severe economic deficiencies, I also consider whether the twins’ family ever received welfare during childhood. Finally, I included a measure of parental health when the respondent’s age was 16 years (excellent, very good, good, fair, or poor).

To capture geographic variation in college completion rates, I indicate whether twin families grew up in a predominantly rural or small-town setting. Since moves during childhood tend to uproot peer relationships and schooling arrangements and may induce within-pair differences in schooling processes (Pribesh & Downey, 1999; South & Haynie, 2004), I also considered how many times the family moved to a new neighborhood or town during childhood, up to a maximum of four times.

**Analytic Procedure: Discordance Treatment Propensity Equation, Calculating Treatment Weights, and Treatment-Weighted Estimation of Returns to Education**

**Treatment equation: Specification and estimation.** The classic approach using identical twins to estimate the causal effect of a treatment,  $T$ , begins with a linear equation specifying the outcome,  $Y$ , as a function of genetic,  $G$ , family,  $F$ , and idiosyncratic,  $U$ , components:

$$Y_{ij} = \theta_1 G_i + \theta_2 F_i + \gamma T_{ij} + U_{ij}. \tag{1}$$

Here,  $i$  indexes families (twin pairs) and  $j$  indexes individuals. Because MZ twins are genetically identical and share the same family environment, I can take the difference among each pair of twins and write

$$\begin{aligned} \Delta Y_i &= \gamma \Delta T_i + \Delta U_i \equiv \\ \Delta Y_i &= \gamma D_i + V_i. \end{aligned} \tag{2}$$

Under the assumption that  $D$  is independent of  $V$  (i.e.,  $D \perp V$ ),  $\gamma$  is the causal effect of  $T$  on  $Y$ . A weaker assumption is that  $D$  is conditionally independent of  $V$ , given observed predictors of  $D$ , that is,

$$D_i = X_i' \beta + \varepsilon_i \tag{3}$$

and  $\varepsilon_i \perp V$ . In this case, by conditioning on the  $X$ ’s, I can recover the causal effect of  $T$  on  $Y$ .

The analysis starts with equation (3). Given the small number of values of  $D$  in data, I write the probability that  $D$  takes the specific value  $k$  (where  $k$ , educational discordance,

may be 1 or 2 years or levels of education), as a linear function of predictors:

$$pr(D = k) = \sum_a^A \beta_{ak} Z_i + \sum_b^B \beta_{bk} X_i + \varepsilon_i. \quad (4)$$

Here, the unit of observation is the twin pair.  $Z$  is within-twin pair differences in variables that can differ between twins in the same pair, while  $X$  denotes variables that differ between twin pairs—that is, shared characteristics of a twin pair.

I estimate equation (4), the discordance treatment equations, as linear probability models using full-information maximum likelihood (FIML) with a robust covariance matrix in Stata 13. FIML uses all available information for each observation and builds the likelihood function casewise rather than imputing data, thus retaining all valid cases. It is preferred to multiple imputation for missing data for reasons detailed by Allison (2002). FIML is advantageous here because it allows one to recover substantial amounts of data missing at random due to the design of the MIDUS survey and to birth-weight non-response in particular (affecting around 50% of twin pairs). Discordance models estimated using list-wise deletion and a more basic set of covariates so as to preserve sample size (e.g., excluding birth weight) produced similar results for overall model fit. Results using a non-linear link function (e.g., logit) also produced the same substantive results.

**Calculating inverse probability of treatment (IPT) weights for twin pairs.** Using the discordance treatment equation parameter estimates, I calculate the estimated probability (propensity score) of each educational discrepancy for each twin pair and I use these to reweight the data, with the weights inversely proportional to the particular discrepancy (educational treatment) observed (Austin, 2011; Malone et al., 2014, p. 411). The weights are stabilized by multiplying them by the proportion of pairs that received each treatment. Relative to unweighted or raw twin data, the weighted data more closely simulate a natural experiment on education, where educational treatment is orthogonal to participant characteristics.

**Estimating returns to education using twin-pair fixed effects.** In the final stage of analysis, I obtain fixed-effects (within-pair) estimates of midlife occupational and financial returns to education. Numerous methods are available for the regression-based analysis of twin data (Carlin et al., 2005). When one desires simply to eliminate unobserved genetic and shared environmental heterogeneity, within-pair-differencing using identical twins is the most straightforward estimation strategy (Griliches 1979). Accordingly, I estimate equation 2 (above) by OLS through the origin with robust standard errors. Using both the unweighted and

weighted data I obtain estimates of  $\gamma$ , the effect of education on the outcome,  $Y$ .

## Results

### Sample Overview: MZ and Same-Sex DZ Twins

Appendix A (Table A.1) provides detailed descriptive statistics for the identical (MZ) and same-sex fraternal (DZ) twin samples. All educational variables and outcomes are summarized, as are all variables for the educational discordance equations. MZ and DZ twins are middle-aged at the time of the MIDUS survey (about 45 years old) and show average education levels of some college (about 14 years of completed schooling), average occupational SEI of 38 points, and average household income of about \$72,000–\$75,500.

As expected, MZ twins are more similar on education, occupation, and income than DZ twins. However, MZ twins show slightly higher absolute levels of education and income than DZ twins. On the educational discordance variables, the twin samples come from similar social class backgrounds (as measured by parent education and welfare receipt during childhood), though MZ twins show slightly higher parental socio-economic resources. MZ twin pairs are more likely to be male than same-sex DZ pairs, more likely to share childhood bedrooms, playmates, and classrooms, to have similar childhood weight, and to have relatives and acquaintances who had difficulty telling them apart during childhood. Also, MZ twins are less likely to differ on early substance use and mental health than DZ twins.

### Predicting Within-Twin-Pair Differences in Education

Table 1 summarizes model fit parameters from regressions predicting educational discordance within twin pairs based on the discordance equation variables. These regressions are specified as two binary linear probability models. In the first model, the outcome variable is a discordance of 1 year of schooling between twins, relative to no discordance or 2 years of discordance. In the second model, the outcome is 2 years of discordance, relative to none or 1 year. Parameter estimates for these discordance equations are given in Appendix B (Tables B.1 and B.2).

For MZ and DZ twins alike, the 1-year model does not demonstrate significant fit overall, so I do not interpret individual coefficients. However, the 2-year model predicts discordance significantly better than the sample expectation; MZ fit: Wald  $\chi^2(30) = 63.08$ ,  $p < .001$ , Bentler-Raykov  $R^2 = 0.145$ ; DZ fit: Wald  $\chi^2(30) = 57.99$ ,  $p < .01$ , Bentler-Raykov  $R^2 = 0.163$ . In the MZ 2-year discordance model (Table B.1), white racial status and higher levels of parental education (relative to non-white racial status and parental education less than high school) are significantly and positively linked to a discordance of 2 years in education (relative to no discordance or 1 year of discordance). These coefficients are quite large, corresponding to predicted probability increases of greater than 0.1. Meanwhile,

**TABLE 1**  
Summary of Educational Discordance Model Fit, MZ and DZ Twins

	Identical (MZ) twins		Same-sex fraternal (DZ) twins	
	Discordance = 1 year	Discordance = 2 years	Discordance = 1 year	Discordance = 2 years
Log pseudolikelihood	-3721.91	-3752.03	-2961.54	-3048.22
Wald $\chi^2(30)$	31.02	63.08***	32.77	57.99**
Bentler-Raykov $R^2$	0.100	0.145	0.135	0.163
N (pairs)	310		242	
	Discordance = 1 level	Discordance = 2 levels	Discordance = 1 level	Discordance = 2 levels
Log pseudolikelihood	-4223.47	-4006.30	-3718.96	-3618.96
Wald $\chi^2(30)$	73.08***	25.51	57.28**	37.5
Bentler-Raykov $R^2$	0.146	0.108	0.128	0.108
N (pairs)	343		294	

Note: Model fit summaries based on FIML estimation of binary educational discordance models. For Discordance = 1 models, reference outcome is 0 or 2 years or levels of educational discordance. For Discordance = 2 models, reference outcome is 0 or 1 year or levels of discordance (Levels = some high school or less, high school graduate, some college, college graduate, and graduate).  
\*\*  $p < .01$ ; \*\*\*  $p < .001$  (two-tailed).

sharing the same bedroom throughout childhood is positively linked to discordance as well, as is confusion among relatives in telling the twins apart; whereas sharing the same school classrooms, confusion among acquaintances, and differences in early drinking are negatively linked to discordance probability. In the DZ 2-year discordance model (Table B.2), high parental SEI is positively linked to 2 years of discordance, whereas increases in parental health, shared childhood playmates, and differences in birth weight are negatively linked to 2 years of educational discordance.

When within-twin-pair educational discordance is modeled instead in terms of levels of education, a one-level discordance model shows significant fit for the MZ and DZ twin samples alike; MZ fit: Wald  $\chi^2(30) = 73.08, p < .001$ , Bentler-Raykov  $R^2 = 0.146$ ; DZ fit: Wald  $\chi^2(30) = 57.28, p < .01$ , Bentler-Raykov  $R^2 = 0.128$ ), whereas the two-level discordance equation does not demonstrate fit superior to the sample expectation. The fit obtained here generally aligns with the year-based discordance model results, in which one level of educational discordance typically corresponds to about 2 or 3 years of educational discordance.

Tables B.3 and B.4 report the parameter estimates for the level-based discordance models. In the MZ one-level discordance model (Table B.3), white racial status is positively linked to one level of discordance relative to two levels or no discordance, whereas moderate parental SEI, confusion among acquaintances, and differences in parental discipline growing up are negatively linked. In the DZ one-level discordance model (Table B.4), younger ages (relative to omitted age group: 40–44 years) are linked to a higher probability of discordance, as is moving for more times during childhood relative to no residential moves.

The discordance parameter estimates then were used to generate treatment weights for year-based and level-based estimation of the midlife returns to education. Appendix C (Table C.1) shows the distributions of the stabilized treatment weights.

**Estimates of Midlife Returns to Education (With and Without Treatment Weighting)**

Table 2 shows estimates of the occupational (SEI) returns to education (top panel) and the income returns (bottom panel). I report three sets of estimates. The first treats twins as individuals (with standard errors taking account of their clustering into twin pairs); the second are the standard, unweighted fixed effect estimates; and the third are fixed effects using IPTW.

The unweighted fixed effect estimates are, in all cases, noticeably lower than those obtained by treating twins as individuals, reflecting the elimination of unobserved heterogeneity between twin pairs. The unweighted fixed effect estimates for SEI are very similar for MZ and DZ twins but rather different for income. Furthermore, for MZ twins, the weighted estimates are slightly greater than the unweighted for SEI and income alike. This is also the case for DZ twins' household income, but the estimate of the effect of education on SEI for them is lower when I weight. Overall, although the magnitude of the differences between fixed-effects estimates appears large in some cases, in none of them is the difference statistically significant at  $p < .05$  (based on twin sample interaction term coefficient tests).

**Robustness Protocol: Discordance Specification and Influential Twin Pairs**

Table 3 reports estimates using levels, rather than years, of schooling. The treatment weights here come from models predicting discordance in level of education. The unweighted estimates are smaller than the individual estimates among MZ twins and among DZ twins for SEI. For SEI and income alike, weighting the fixed effects usually leads to little noticeable change in the estimated causal effect, and in no cases leads to statistically significant changes.

I undertook further analyses with different specifications of the educational discordance outcome and, additionally, the removal of influential twin pairs as identified by Cook's

**TABLE 2**  
OLS Estimates of Returns to Education (SEI and Household Income)

Individuals	MZ twins		DZ twins		
	Fixed effects		Individuals	Fixed effects	
	Unweighted	Treatment weighted		Unweighted	Treatment weighted
Y = Socio-economic index (SEI)					
3.740*** (0.248)	3.050*** (0.721)	3.591*** (0.767)	4.087*** (0.252)	3.098*** (0.825)	2.464*** (0.913)
Y = Annual household income (thousands of U.S. dollars)					
7.562*** (1.221)	5.471 (4.021)	6.265 (4.061)	7.926*** (1.355)	7.448** (3.487)	9.747** (4.250)

Note: Unstandardized OLS estimates are shown for returns to years of education, treating twins as individuals and using twin-pair fixed effects with unweighted and weighted (inverse probability of treatment) data. Standard errors appear in parentheses, below estimates.

\*\*\* $p \leq .01$ ; \*\* $p \leq .05$ ; \* $p \leq .10$  (two-tailed).

**TABLE 3**  
OLS Estimates of Returns to Education (SEI and Household Income), Levels of Education

Level of education	MZ twins			DZ twins		
	Individuals	Fixed effects		Individuals	Fixed effects	
		Unweighted	Treatment weighted		Unweighted	Treatment weighted
Y = Socio-economic index (SEI)						
High school <sup>1</sup>	5.048** (1.803)	3.536 (2.176)	2.440 (3.227)	5.649*** (1.391)	0.628 (2.535)	-0.721 (2.597)
Some college	10.308*** (1.865)	7.866*** (2.279)	8.730*** (3.494)	12.564*** (1.476)	6.152*** (2.450)	5.979** (2.551)
College	18.611*** (2.215)	15.684*** (3.415)	16.896*** (4.296)	26.053*** (1.815)	17.633*** (3.589)	16.126*** (3.525)
Graduate	30.691*** (2.515)	24.450*** (3.853)	23.649*** (4.639)	32.964*** (2.792)	24.194*** (3.761)	23.094*** (3.767)
Y = Annual household income (thousands of U.S. dollars)						
High school <sup>1</sup>	4.336 (12.532)	-3.081 (14.362)	-13.572 (14.014)	9.203 (7.691)	-6.561 (10.036)	-0.146 (8.974)
Some college	20.110 (13.258)	6.288 (15.320)	14.643 (14.875)	27.321** (8.761)	-2.245 (12.041)	1.587 (10.701)
College	26.895* (13.595)	28.296 (19.955)	30.451 (18.973)	44.556*** (10.829)	15.651 (16.723)	19.401 (17.014)
Graduate	67.996*** (14.900)	41.002* (23.108)	40.281* (21.863)	61.521*** (14.508)	8.223 (18.957)	12.400 (17.878)

Note: Unstandardized OLS estimates are shown for returns to level of education, treating twins as individuals and using twin-pair fixed effects with unweighted and weighted (inverse probability of treatment) data. Standard errors appear in parentheses, below estimates.

<sup>1</sup>Reference: Less than high school.

\*\*\* $p \leq .01$ ; \*\* $p \leq .05$ ; \* $p \leq .10$  (two-tailed).

*d*-statistic. Altogether, these auxiliary results show considerable consistency across all the discordance specifications and estimations of returns to education. They confirm that weighting usually influences estimated returns to education modestly and never yields statistically different estimates from those obtained under no treatment weighting, suggesting that discordance treatment weighting has little effect on overall conclusions about the midlife occupational and financial returns to education, given the life-course factors observed in this study.

## Discussion

Decades of research in the social sciences have argued the importance of identical twins for estimating causal ef-

fects of education, yet it has been widely suspected that differences between MZ twins in their education are not random. In this paper, I have sought to establish the degree to which non-random sources of educational variation might bias estimates of midlife returns to education. Using a national sample with detailed information on demographic and childhood backgrounds, I revealed that educational discordance shows some degree of endogeneity to aspects of childhood and adolescent background differing both within and between families. However, when I applied IPTW, using the parameters from models for the propensity of within-pair educational discordance, estimates of the effect of education on annual household income and on occupational SEI were not significantly changed. I conclude, therefore, that educational differences among MZ twins are

not random and can, to some extent, be explained in terms of measured variables. But, equally, I must also conclude that the outcomes I considered are largely independent of the factors that affect educational differences. Thus, the endogeneity of education within twins does not appear to give rise to bias in causal estimates. Of course, conclusion is necessarily limited to the rich set of predictor variables available in data and leaves open the possibility that there may be unmeasured confounders of the relationship between within-twin educational difference and within-twin outcomes. It is also limited to the specific outcomes I considered because some of the predictors of discordance that I found may also be related to outcomes other than income and SEI. Nevertheless, I believe overall that results should reasonably increase the confidence with which results from analyses of occupation and income using MZ samples are interpreted as unbiased causal estimates.

I carried out the same set of educational analyses for both MZ and DZ twins. Whereas the discordance models for identical twins focus on absolute degree of schooling endogeneity on observables, a replication using same-sex dizygotic twins provided a useful benchmark for evaluating *relative* endogeneity. In comparing the overall model results across identical and fraternal twins, I surprisingly did not find any solid evidence that schooling among identical twins is substantially closer to resembling a natural experiment. If anything, schooling variation within pairs of identical twins may be slightly more predictable in certain cases, perhaps because differences in childhood and social exposures are rarer among identical twins and thus potentially more important for divergent schooling outcomes.

Numerous studies have calculated the heritability of educational attainment, usually by comparing within-pair schooling concordance of identical and fraternal twins. These studies find higher concordance among identical twins (Branigan et al., 2013). However, these studies do not offer any insight into the nature or predictability of discordance. Following the results here, schooling discordance among identical twins, while rarer than among fraternal twins, may actually be more endogenous to certain childhood exposures.

In drawing on the MIDUS twins, I rely on retrospective accounts of childhood conditions. It should be noted that MIDUS is a uniquely valuable dataset, as identical twin data querying a wide swath of the life course from childhood to midlife remains quite challenging to obtain. While retrospective biases may affect conclusions of traditional cross-sectional analyses of returns to education, their implications for within-pair educational differences remain unclear.

Altogether, this study provides a detailed account of the absolute and relative degree of exogeneity of within-pair schooling differences among identical twins. These results reinforce the earlier anecdotal caveats about the endogeneity of schooling among identical twins. However, the pre-

dictors of educational differences between MZ twins do not seem to be important predictors of differences in the adult outcomes I considered and thus do not confound causal estimates derived from the standard MZ twin model.

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## Disclosure of Interests

No known conflicts of interest exist.

## Details of Ethical Approval

The author asserts that all procedures contributing to this work comply with the ethical standards of the relevant national and institutional committees on human experimentation and with the Helsinki Declaration of 1975, as revised in 2008.

## Endnotes

- 1 MIDUS twins answered an extensive self-report questionnaire to determine zygosity. The determination is based on a point system, with ambiguous cases left as 'undetermined'. The self-report zygosity method is both typical and seems about 95% accurate (Lundborg, 2013).
- 2 Due to a lack of existing theoretical knowledge, I refrain from making specific hypotheses about the directions of associations between educational discordance and within- and between-pair childhood exposures. Competing predictions can be made as to whether exposures will lead twins to resemble each other on educational outcomes or differentiate themselves further through divergent educational trajectories (Bound & Solon, 1999). Research in econometrics and in social psychology generally suggests that twins may emulate each other more with increased shared exposures (e.g., in the case of peer spillover), but some research also suggests that individuals may oppose or deviate from known expectations for behavior established by a salient significant other such as a co-twin (Amin et al., 2015). Parents, in turn, may try to compensate for emerging differences between identical twins (but see Almond & Currie, 2011), leading to highly complex interactional dynamics at the family level.

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## Appendix A Descriptive Statistics for MIDUS Twins Samples

**TABLE A.1**  
Descriptive Statistics, 1995 MIDUS Twins

Variable	MZ		Same-sex DZ	
	M	SD	M	SD
Educational variables and outcomes				
Occupational SEI	38.42	14.12	37.64	15.15
Household income	75461.78	59937.06	71948.53	62153.80
Education (years)	13.94	2.31	13.42	2.59
Pair difference in occupation (SEI)	10.98	9.50	12.52	10.78
Pair difference in HH income	49102.99	51957.17	52306.12	51872.54
Pair difference in education (years)	1.15	1.47	1.61	1.79
Discordance equation variables				
Male	0.47	0.50	0.38	0.49
Age	43.99	11.90	45.48	12.22
White	0.94	0.23	0.94	0.25
Parent education: HS or some college	0.54	0.50	0.51	0.50
Parent education: college+	0.21	0.41	0.19	0.39
Parent SEI: moderate (second 25%)	0.25	0.43	0.25	0.43
Parent SEI: high (top half)	0.49	0.50	0.50	0.50
Moves during childhood	1.40	1.49	1.39	1.55
Welfare receipt during childhood	0.07	0.25	0.09	0.28
Grew up in rural/small town setting	0.51	0.50	0.55	0.50
Parental health status	3.49	0.95	3.31	0.96
Same bedroom (for 16–18 years)	0.74	0.44	0.72	0.45
<18 years living together	0.17	0.38	0.26	0.44
Same playmates always/most of time	0.89	0.31	0.74	0.44
Same classrooms always/most of time	0.59	0.49	0.47	0.50
Same weight during childhood	0.91	0.29	0.60	0.49
Distant relatives couldn't tell apart	0.72	0.45	0.12	0.32
Acquaintances couldn't tell apart	0.68	0.47	0.10	0.29
Difference in birth weight (lbs)	0.33	0.55	0.28	0.57
Difference in parent discipline	0.46	0.45	0.54	0.52
Difference in early drinking	0.10	0.29	0.13	0.33
Difference in early smoking	0.16	0.37	0.24	0.43
Difference in early mental health	0.18	0.38	0.23	0.42

Note: N = 348 identical twin pairs, N = 304 same-sex fraternal twin pairs.

## Appendix B Discordance Model Results for MIDUS Twins Samples

**TABLE B.1**  
FIML Estimates, Educational Discordance Models, MZ Twins

	Discordance = 1 year		Discordance = 2 years	
	b	SE(b)	b	SE(b)
Male	0.025	0.044	0.022	0.048
Age: 25–34	-0.023	0.081	-0.046	0.089
Age: 35–40	0.040	0.087	0.009	0.090
Age: 45–50	-0.081	0.086	-0.051	0.090
Age: 51–60	-0.107	0.092	0.074	0.109
Age: 60+	-0.064	0.098	-0.097	0.103
White	0.095	0.077	0.187**	0.085
Parent education: HS/some college	0.024	0.053	0.124**	0.055
Parent education: college+	-0.090	0.071	0.198***	0.075
Parental SEI: moderate	-0.035	0.067	-0.020	0.069
Parental SEI: high	-0.049	0.065	-0.069	0.064
Moved once	0.060	0.057	0.014	0.068
Moved twice	0.113	0.082	-0.090	0.087
Moved three times	0.113	0.077	-0.147*	0.088
Moved four+ times	0.117	0.074	-0.015	0.077
Welfare receipt	0.062	0.101	-0.010	0.083
Rural/small town	0.037	0.048	-0.045	0.060
Parental health	0.016	0.021	-0.034	0.025
16+ years in the same bedroom	-0.028	0.050	0.124**	0.058
<18 years living together	-0.043	0.054	0.080	0.069
Same playmates	-0.162*	0.090	0.073	0.097
Same classrooms	0.049	0.051	-0.141***	0.058
Different weight	0.085	0.063	0.005	0.083
Relatives confused	-0.033	0.049	0.143***	0.051
Acquaintances confused	-0.063	0.048	-0.103**	0.053
Difference in birth weight	-0.049	0.040	0.029	0.070
Difference in parental discipline	-0.070	0.050	-0.049	0.059
Difference in early drinking	0.103	0.083	-0.156**	0.073
Difference in early smoking	0.046	0.059	-0.023	0.064
Difference in early mental health	0.015	0.057	0.069	0.066
Constant	0.169	0.185	0.055	0.213

Note: N = 310 identical (MZ) twin pairs. Unstandardized FIML estimates are shown for two separate linear probability models, predicting 1 year of within-pair discordance (vs. 0 or 2 years) and 2 years of discordance (vs. 0 or 1 year). Standard errors are robust.

\*\*\*p ≤ .01; \*\*p ≤ .05; \*p ≤ .10 (two-tailed)

TABLE B.2

FIML Estimates, Educational Discordance Models, Same-Sex DZ Twins

	Discordance = 1 year		Discordance = 2 years	
	<i>b</i>	<i>SE(b)</i>	<i>b</i>	<i>SE(b)</i>
Male	0.032	0.043	-0.061	0.068
Age: 25–34	0.152**	0.074	0.188	0.137
Age: 35–40	0.127**	0.067	0.064	0.136
Age: 45–50	0.147*	0.081	0.015	0.130
Age: 51–60	0.033	0.076	0.106	0.140
Age: 60+	0.038	0.075	0.130	0.141
White	-0.015	0.091	-0.034	0.116
Parent education: HS/some college	-0.024	0.058	-0.079	0.078
Parent education: college+	0.052	0.088	0.024	0.115
Parental SEI: moderate	0.059	0.073	0.157	0.098
Parental SEI: high	-0.045	0.068	0.206**	0.095
Moved once	0.013	0.062	0.015	0.093
Moved twice	0.128	0.095	0.028	0.103
Moved three times	0.005	0.079	0.030	0.144
Moved four+ times	0.144**	0.073	0.161*	0.090
Welfare receipt	-0.033	0.096	0.088	0.110
Rural/small town	0.003	0.056	0.001	0.077
Parental health	-0.007	0.023	-0.067**	0.035
16+ years in the same bedroom	0.019	0.047	-0.056	0.071
<18 years living together	0.080	0.060	-0.059	0.075
Same playmates	0.050	0.043	-0.155**	0.073
Same classrooms	-0.048	0.048	0.056	0.067
Different weight	-0.040	0.042	-0.041	0.063
Relatives confused	-0.056	0.076	-0.167	0.121
Acquaintances confused	-0.025	0.067	0.022	0.117
Difference in birth weight	0.021	0.082	-0.174***	0.066
Difference in parental discipline	-0.042	0.039	-0.078	0.065
Difference in early drinking	-0.170***	0.051	0.077	0.087
Difference in early smoking	0.020	0.053	0.060	0.071
Difference in early mental health	-0.062	0.042	0.072	0.074
Constant	0.048	0.191	0.596**	0.263

Note:  $N = 242$  same-sex fraternal (DZ) twin pairs. Unstandardized FIML estimates are shown for two separate linear probability models, predicting 1 year of within-pair discordance (vs. 0 or 2 years) and 2 years of discordance (vs. 0 or 1 year). Standard errors are robust.

\*\*\* $p \leq .01$ ; \*\* $p \leq .05$ ; \* $p \leq .10$  (two-tailed).

TABLE B.3

FIML Estimates, Educational Discordance Models, MZ Twins

	Discordance = 1 level		Discordance = 2 levels	
	<i>b</i>	<i>SE(b)</i>	<i>b</i>	<i>SE(b)</i>
Male	0.076	0.050	0.013	0.027
Age: 25–34	-0.048	0.094	0.018	0.038
Age: 35–40	0.052	0.096	0.010	0.033
Age: 45–50	-0.076	0.097	0.047	0.040
Age: 51–60	-0.114	0.095	0.157***	0.060
Age: 60+	-0.036	0.109	0.098*	0.057
White	0.186**	0.092	-0.084	0.078
Parent education: HS/some college	0.090	0.061	0.053	0.033
Parent education: college+	0.029	0.087	-0.024	0.043
Parental SEI: moderate	-0.155**	0.075	0.002	0.038
Parental SEI: high	-0.071	0.070	0.035	0.041
Moved once	0.051	0.068	0.000	0.037
Moved twice	-0.018	0.087	0.018	0.053
Moved three times	0.010	0.101	0.027	0.057
Moved four+ times	0.073	0.083	-0.034	0.040
Welfare receipt	-0.037	0.113	-0.023	0.053
Rural/small town	0.005	0.058	0.002	0.029
Parental health	-0.027	0.027	-0.005	0.014
16+ years in same bedroom	0.102*	0.059	0.009	0.027
<18 years living together	0.112	0.072	0.065	0.041
Same playmates	-0.110	0.091	-0.046	0.056
Same classrooms	-0.094	0.060	-0.039	0.031
Different weight	0.151*	0.085	0.017	0.032
Relatives confused	0.105*	0.055	0.063**	0.028
Acquaintances confused	-0.142***	0.058	0.032	0.025
Difference in birth weight	0.014	0.075	-0.009	0.020
Difference in parental discipline	-0.128**	0.062	-0.031	0.032
Difference in early drinking	0.069	0.092	0.044	0.051
Difference in early smoking	0.125*	0.070	-0.035	0.028
Difference in early mental health	0.082	0.065	0.042	0.038
Constant	0.206	0.209	0.040	0.136

Note:  $N = 343$  identical (MZ) twin pairs. Unstandardized FIML estimates are shown for two separate linear probability models, predicting 1 level of within-pair educational discordance (vs. 0 or 2 levels) and 2 levels of discordance (vs. 0 or 1 levels). Standard errors are robust.

\*\*\* $p \leq .01$ ; \*\* $p \leq .05$ ; \* $p \leq .10$  (two-tailed).

**TABLE B.4**  
FIML Estimates, Educational Discordance Models, Same-Sex DZ Twins

	Discordance = 1 level		Discordance = 2 levels	
	<i>b</i>	SE ( <i>b</i> )	<i>b</i>	SE ( <i>b</i> )
Male	0.039	0.061	-0.007	0.044
Age: 25–34	0.278***	0.114	-0.029	0.083
Age: 35–40	0.281**	0.117	-0.063	0.082
Age: 45–50	0.160	0.115	-0.093	0.081
Age: 51–60	0.161	0.120	-0.035	0.086
Age: 60+	0.104	0.121	-0.031	0.094
White	0.050	0.117	0.115**	0.050
Parent education: HS/some college	-0.044	0.075	0.044	0.048
Parent education: college+	0.106	0.113	-0.067	0.079
Parental SEI: moderate	0.108	0.088	-0.058	0.063
Parental SEI: high	0.094	0.085	0.088	0.064
Moved once	-0.064	0.091	-0.020	0.055
Moved twice	0.034	0.098	0.133	0.082
Moved three times	0.058	0.134	-0.080	0.051
Moved four+ times	0.200**	0.086	0.004	0.063
Welfare receipt	0.073	0.105	-0.046	0.064
Rural/small town	0.002	0.071	0.001	0.049
Parental health	-0.041	0.032	0.016	0.024
16+ years in same bedroom	0.006	0.065	0.032	0.043
<18 years living together	0.047	0.072	-0.051	0.047
Same playmates	-0.082	0.066	0.048	0.043
Same classrooms	-0.004	0.065	0.035	0.042
Different weight	-0.029	0.059	-0.018	0.044
Relatives confused	-0.131	0.099	0.079	0.075
Acquaintances confused	0.008	0.113	-0.022	0.066
Difference in birth weight	-0.115	0.080	-0.045	0.045
Difference in parental discipline	-0.006	0.060	-0.008	0.039
Difference in early drinking	-0.150*	0.082	0.025	0.059
Difference in early smoking	0.012	0.070	0.026	0.047
Difference in early mental health	-0.003	0.070	-0.061	0.044
Constant	0.274	0.236	-0.057	0.161

Note: *N* = 294 same-sex fraternal (DZ) twin pairs. Unstandardized FIML estimates are shown for two separate linear probability models, predicting 1 level of within-pair educational discordance (vs. 0 or 2 levels) and 2 levels of discordance (vs. 0 or 1 levels). Standard errors are robust. \*\*\**p* ≤ .01; \*\**p* ≤ .05; \**p* ≤ .10 (two-tailed).

## Appendix C Descriptive Statistics for Discordance Treatment Weights

**TABLE C.1**  
Distributions of Stabilized Inverse Probability of Treatment (IPT) Weights, MZ and DZ Twins

Discordance procedure	MZ twins		DZ twins	
	Years	Levels	Years	Levels
Mean	1.057	1.042	0.968	0.993
Standard deviation	1.679	1.243	0.459	0.472
Percentiles				
1%	0.483	0.453	0.458	0.503
5%	0.592	0.568	0.528	0.597
10%	0.637	0.620	0.589	0.657
25%	0.743	0.718	0.705	0.750
50%	0.886	0.849	0.873	0.882
75%	1.119	1.088	1.082	1.068
90%	1.393	1.515	1.401	1.410
95%	1.622	1.758	1.793	1.784
99%	1.995	3.509	2.764	3.729

Note: Weights are determined by discordance propensities and actual (observed) discordance. Weights are stabilized by multiplying by the proportion of pairs showing any discordance.