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The impact of surprise billing laws on hospital-based physician prices and network participation

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Abstract

Prior to the No Surprises Act (NSA), numerous states passed laws protecting patients from surprise medical bills from out-of-network (OON) hospital-based physicians supporting elective treatment in in-network hospitals. Even in non-emergency situations, patients have little ability to choose physicians such as anaesthesiologists, pathologists or radiologists. Using a comprehensive, multi-payer claims data-base, we estimated the effect of these laws on hospital-based physician reimbursement, charges, network participation and potential surprise billing episodes. Overall, the state laws were associated with a reduction in anaesthesiology prices and charges, but an increase in pathology and radiology prices. The price effects for each state exhibit substantial heterogeneity. California and New Jersey experienced increases in network participation by anaesthesiologists and pathologists and reductions in potential surprise billing episodes, but, overall, we find little evidence of changes in network participation across all of the states implementing surprise billing laws. Our results suggest that the effects of the NSA may vary across states.

Keywords: out-of-network billing; anaesthesiology; pathology; radiology

JEL Codes: 111; 118

1. Introduction

Although they are rarely the primary physician treating a patient, hospital-based ancillary physicians (e.g. anaesthesiologists, pathologists, radiologists) provide vital services that aid diagnosis and treatment.¹ Patients seeking elective care at in-network hospitals often assume these physicians are employed by the hospital – and, thus, also in-network – but they can be independent. Even patients who understand that ancillary physicians may not be employed by the hospital are largely powerless to choose their ancillary physician, whether the needed treatment is emergent or elective. This can lead to surprise out-of-network (OON) bills from the ancillary physician to the patient for the balance of the physician's charges not covered by insurance, bills that patients have no ability to avoid.² Past research has documented a non-negligible share of ancillary physicians that are OON. Nikpay *et al.* (2022) found that almost 15 per cent of anaesthesiologists do not participate in any commercial networks. Among inpatient admissions, Sun *et al.* (2019) found

¹We use ancillary to distinguish hospital-based physicians who provide supportive services from hospital-based physicians who assume responsibility for direct care of the patient (e.g. emergency physicians, hospitalists). The use of the term ancillary is not meant to imply that these services are less important than other health care services.

²Rosenthal E., After Surgery, Surprise \$117,000 Medical Bill from Doctor He Didn't Know, New York Times, 21 September 2014, https://www.nytimes.com/2014/09/21/us/drive-by-doctoring-surprise-medical-bills.html

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that 19.3 per cent had an OON anaesthesiology claim, 22.2 per cent had an OON pathology claim, and 22.6 per cent had an OON radiology claim. Using similar data from a large insurer, Cooper *et al.* (2020) found that, at in-network hospitals, 11.8 per cent of anaesthesiology claims, 12.3 per cent of pathology claims and 5.6 per cent of radiology claims were OON. Looking specifically at elective treatment at in-network hospitals with in-network primary physicians, Chhabra *et al.* (2020) found that 20.5 per cent of these cases contained an OON claim.

In recent years, numerous states implemented laws to protect patients from surprise OON bills in elective situations. However, these state laws only apply to fully insured health plans where insurers bear the risk. Most people with private employer-sponsored health insurance are in selffunded health plans, in which the employer bears the health spending risk. These latter plans are instead regulated by the federal government as an employment benefit through the Employment Retirement Income Security Act.

To fill this gap, Congress passed the No Surprises Act (NSA), which protects fully insured and self-funded patients from OON balance bills. In elective situations, OON providers must notify patients and receive written consent 72 h or more before treatment in order to balance bill patients. However, hospital-based specialists, such as anaesthesiologists, pathologists, and radiologists, are not allowed to balance bill patients regardless of prior notice or consent. The law-makers who drafted the NSA recognised that, with ancillary physicians, patients are unable to shop for and select a provider, even with elective procedures and, thus, notice and consent is unlikely to be meaningful.

To determine payment for OON hospital-based ancillary physicians, the NSA uses a final-offer independent dispute resolution (IDR) process, which is similar to the arbitration systems previously established by some states to regulate surprise OON billing by ancillary physicians. Given their similarity with the NSA, the prior state laws may provide evidence of the impact of the NSA on reimbursements to ancillary physicians and the incentives of ancillary physicians to join managed care networks.

The existing literature on the impact of state balance billing laws on ancillary physician reimbursement and network participation is limited and focuses primarily on California's law and anaesthesiology. La Forgia et al. (2021) estimated the effect of surprise billing laws in California, Florida and New York on in-network and OON anaesthesiology prices and found that the laws led to in-network and OON price decreases in all three states. Dixit et al. (2023) looked at the effect of California's law on in-network and OON anaesthesiology prices and network participation. They found a reduction in OON prices, an increase in in-network prices and no evidence of a change in network participation. Adler et al. (2019a) looked at changes in network participation for anaesthesiology, diagnostic radiology, pathology, assistant surgeons and neonatal-perinatal medicine in California after it implemented its law protecting patients from surprise OON bills. They found that network participation increased from 79.1 to 82.6 per cent after the law. Gordon et al. (2022) estimated the effect of California's and New York's surprise billing laws on total charges accrued during non-emergency potential surprise billing episodes (i.e. the hospital and primary physician are in-network, but another physician involved in treatment is OON). They found an increase in charges relative to controls in New York, but a decrease in California. A related literature studied arbitration awards across various physician specialties in certain states that implemented IDR systems as part of their surprise billing laws with mixed results (Adler, 2019; Chartock et al., 2021 and Duffy et al., 2022 for New York, New Jersey and Texas, respectively). There are no studies of the effects of other elective balance billing laws implemented in the 2010s, such as the laws passed in Arizona, Connecticut, Maine, Minnesota, New Hampshire and Oregon. These state regulations differed substantially from the earlier laws in California, Florida and New York in their regulation of OON reimbursements. Furthermore, there are no studies that explore the effects of the state laws on pathology and radiology prices. Finally, while Adler et al. (2019a) and Dixit et al. (2023) investigate the effect of California's law on network participation, no studies have estimated the effect of surprise billing laws on the frequency of situations in which patients are vulnerable to surprise bills from ancillary physicians. This is a significant gap in the literature because these laws did not protect patients in self-funded health plans from surprise bills.

We estimate the effects of all of the elective balance billing laws, collectively and individually, that were implemented between 2013 and 2018: Arizona, California, Connecticut, Florida, Maine, Minnesota, New Jersey, New Hampshire, New York and Oregon. We estimate the effects of the laws on physician in-network and OON reimbursements and network participation for anaesthe-siologists, pathologists and radiologists. For anaesthesiologists and pathologists, we also estimate the effect of the laws on charges (i.e. list prices).³ Finally, we investigate the effects of each law on potential elective surprise billing situations involving each of these specialties (i.e. the hospital is in-network, but the ancillary physician is OON). For all outcomes, we measure effects separately for fully insured and self-funded health plans. Although the state laws do not apply to self-funded plans, there may be spillover effects if insurers use common networks for fully insured and self-funded plans in their portfolio.

Overall, we find that the state laws led to reductions in anaesthesiology prices and charges for fully insured health plans, but with substantial heterogeneity across states. We also find some evidence of spillovers in anaesthesiology prices for self-funded plans. The effects of the laws on pathology and radiology prices seem to be inflationary overall. However, we do not find any statistically significant results for any state in particular and find no evidence of changes in pathology charges associated with the laws. We find increases in fully insured network participation in California, New Jersey and Oregon for anaesthesiologists and reductions in potential surprise billing episodes in these states. For New Jersey, these effects also occurred in self-funded plans, likely because self-funded plans can opt-into the protections in New Jersey. Reductions in anaesthesiology network participation were observed in multiple states.

In the following section, we describe the state laws in detail. Section 3 describes our data and estimation methods. Section 4 describes our results and section 5 concludes with a discussion of the implications of our findings.

2. Background

Ten states passed laws protecting patients from OON balance bills in non-emergency, elective situations between 2013 and 2018: Arizona, California, Connecticut, Florida, Maine, Minnesota, New Hampshire, New Jersey, New York and Oregon. All of these states protected patients from balance billing by OON ancillary physicians, using a variety of methods to regulate OON reimbursement. The laws either used a specific regulated payment or employed an IDR process to determine reimbursement by the insurer to the OON provider. The former regulated payment states employed a variety of payment rules. The latter IDR states used a variety of arbitration mechanisms to select cases eligible for arbitration and guide arbiters in their decision-making. Table 1 summarises the ten surprise billing laws.

Five of the ten state laws specified a regulated amount for OON reimbursement of physicians. California's law was effective 1 July 2017 and required that health plans pay OON physicians working at in-network hospitals the greatest of the average contracted rate or 125 per cent of the amount Medicare reimburses on a fee-for-service basis for the same or similar services in the general geographic region in which the services were rendered.⁴ Connecticut's law, which started on 1 July 2016, specified that OON physicians providing non-emergency services at in-network hospitals be reimbursed at the health plan's in-network rate if the health plan and OON provider do not agree on a reimbursement amount.⁵ Maine's law, which became effective

³Analysing charges for radiologists is not feasible because charge data are available for too few radiologists.

⁴AB-72: Health Care Coverage: Out-of-Network Coverage, accessed on 21 June 2023.

⁵Map: No Surprises Act Enforcement, Commonwealth Fund, accessed on 21 June 2023.

State	Implementation date	Туре	Guidance or payment standard
Arizona	January 2019	IDR	None
California	July 2017	Regulated	Greatest of in-network or 125% of Medicare
Connecticut	July 2016	Regulated	In-network
Florida	July 2016	Regulated	Charges or UCR
Maine	January 2018	Regulated	In-network
Minnesota	January 2018	IDR	Other OON and UCR
New Hampshire	July 2018	IDR	None
New Jersey	August 2018	IDR	Charges
New York	April 2015	IDR	UCR (80th percentile)
Oregon	March 2018	Regulated	In-network (2015)

Table 1.	State	surprise	billing	laws
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on 1 January 2018, uses the same approach as Connecticut for reimbursement of OON providers working in in-network hospitals.⁶ Florida's law became effective on 1 July 2016 and requires that the health plan reimburse the OON provider the lesser of (1) the provider's charges, (2) the usual and customary provider charges for similar services in the community where the services were provided or (3) the charge mutually agreed to by the insurer and the provider within 60 days after submittal of the claim.⁷ Oregon's law, which started on 1 March 2018, required OON reimbursement to equal the median in-network rate in 2015 (adjusted for subsequent inflation).⁸

The remaining five states relied on an IDR process for reimbursement of OON physicians practicing at in-network hospitals. Arizona's law became effective in January 2019 and it used an IDR process, but the patient must initiate it and the bill only qualifies for arbitration if the balance bill and cost-sharing is greater than \$1,000.9 Minnesota's law became effective in January 2018 and implements an IDR process if the health plan and physician cannot agree to reimbursement. If arbitration is necessary, the arbiter is directed to consider the health plan's other OON payments for similar services, the complexity of the treatment and the usual and customary payment calculated from an independent claims database (e.g. FAIR Health).¹⁰ New York's law – which was signed by the governor in October 2014, but became effective in April 2015 – employed final offer arbitration for OON reimbursement disputes in which the arbiter is shown the 80th percentile of charges as calculated by FAIR Health (Adler, 2019). New Hampshire's law became effective on 1 July 2018 and also employs an IDR system, but it relies on the state insurance commissioner's determination of the reasonableness of the insurer's payment to qualify for arbitration.¹¹ New Jersey's law protecting patients from balance bills for OON care occurring in in-network hospitals became effective on 30 August 2018 and uses an IDR system based on charge percentiles (Chartock et al., 2021). However, the difference between the insurer's offer and the provider's offer must be greater than \$1000 (at the episode level) to qualify for the IDR system. Prior to this law, New Jersey also banned balance billing by OON ancillary physicians, but required that insurers pay the OON physician's full charge. Some argued that this

⁶An Act To Protect Maine Consumers from Unexpected Medical Bills, accessed on 21 June 2023.

⁷Florida House of Representatives Final Bill Analysis for HB 221, pages 7–8, accessed on 6 April 2023.

⁸ORS 743B.287 – Balance Billing Prohibited for Health Care Facility Services, accessed on 6 April 2023.

 ⁹Giancola P, Arizona Enacts Surprise Balance Billing Law, Snell and Wilmer Blog, 8 June 2017, accessed on 21 June 2023.
¹⁰https://www.revisor.mn.gov/statutes/cite/62Q.556/version/2017-09-07%2021:42:25+00:00, accessed on 22 June 2023.

¹¹2018 New Hampshire Revised Statutes, Title XXX – Occupations and Professions, Chapter 329 – Physicians and Surgeons, Section 329:31-b – Prohibition on Balance Billing; Payment for Reasonable Value of Services, accessed on 6 April 2023.

led to reduced levels of network participation for physicians (Mattke *et al.*, 2017). New Jersey's new law allows self-funded health plans to opt into the protections of the law and its IDR system.

3. Data and methods

We use the Health Care Cost Institute's (HCCI) 2.0 Commercial Claims Research Dataset for years 2012 through 2019. The data capture the medical claims for over 55 million covered lives in employer sponsored health plans and represent multiple insurers, including Aetna, Blue Cross and Blue Shield, and Humana.

We analyse prices, charges and network participation for three hospital-based physician specialties: anaesthesiologists, pathologists and radiologists. For anaesthesiologists,¹² we isolate the physician claims with Current Procedural Terminology (CPT) codes 100 through 1999. For pathologists, we isolate the physician claims with CPT codes 88300 through 88399. For radiologists, we isolate the physician claims with CPT codes 70010 through 79999, excluding CPTs 77261 through 77799. For all three specialties, we restrict the claims to those with place of service codes indicating a hospital (either outpatient or inpatient) and also exclude claims that may not represent commercially insured patients with managed care plans or that have other coding problems.¹³

The HCCI claims data do not include the provider's charge. For anaesthesiologists and pathologists, the HCCI claims data are merged with charge information from Medicare's Provider Utilization and Payment (MPUP) data for 2013 through 2019¹⁴. The MPUP data include the provider's average charge for Medicare patients for each CPT and year when the place of service is an inpatient hospital. The MPUP data are merged with the anaesthesiology and pathology physician claims by the provider's masked NPI, CPT and year. (2012 MPUP data are not available. Analysing charges for radiologists is not feasible because MPUP data are available for too few radiologists.)

Payments for anaesthesiologists and nurse anaesthetists are based on a different system than payments for other physicians.¹⁵ Anaesthesiology payments are calculated using base units, time units, anaesthesiology-specific conversion factors that differ by region, and other adjustments depending on whether services were provided by an anaesthesiologist or by a nurse anaesthetist under the supervision of an anaesthesiologist. To case-mix-adjust prices and charges, we use base unit and anaesthesia conversion factor files for 2012 through 2019 from the Centers for Medicare and Medicaid Services (CMS).¹⁶ The base unit files are merged with the anaesthesia claims by CPT and the anaesthesia conversion factors are merged with the anaesthesia claims by zip code.

¹²We analyse claims for physicians and non-physician professionals (e.g. nurse anaesthetists). We exclude claims from hospital facility services.

¹³We exclude indemnity claims, claims for patients age 65 and above and secondary claims. For all three specialties, we also exclude claims with multiple claim lines, allowed amounts that are negative or zero, claims that are missing the provider's masked NPI or network indicator and claims from non-US zip codes. For radiologists, we also exclude claims with multiple claim units, which are rare and likely represent miscodes. It is relatively common for pathologists to analyse multiple samples within a claim, but claim units rarely exceed 10, so we exclude pathology claims with units above 10 as likely miscoded claims. For pathologists and radiologists, we exclude claims that cannot be assigned relative value units. Anaesthesia payments are typically based on Medicare anaesthesia base units and conversion factors that are specific to anaesthesia services, so we exclude anaesthesiologist claims that cannot be assigned anaesthesia base units or conversion factors. Furthermore, for anaesthesiologists, we exclude supervision claims, claims where the units are less than one or greater than 100, claims in which the allowed amount is less than a dollar and claims below the 5th percentile or above the 95th percentile is allowed per unit. Tables A1 through A6 in the appendix list the claim counts after each stage of data processing for each specialty and, for each, separately for fully insured and self-funded claims.

¹⁴https://data.cms.gov/provider-summary-by-type-of-service/medicare-physician-other-practitioners (accessed on 22 February 2023).

¹⁵See the American Society of Anesthesiologists' Payment Basics Series.

¹⁶https://www.cms.gov/Center/Provider-Type/Anesthesiologists-Center

For pathologists and radiologists, we use Medicare physician fee schedule files for 2012 through 2019 from CMS to case-mix-adjust prices and charges.¹⁷ Using the Medicare physician fee schedule files, we calculate the total geographically adjusted relative value units (RVUs) for each five-digit zip code and CPT when the service is performed in a facility setting. We calculate the work RVUs multiplied by the work geographic practice cost index (GPCI) plus the facility practice expense RVUs multiplied by the practice expense GPCI plus the malpractice expense RVUs multiplied by the malpractice expense GPCI. This total geographically adjusted RVU amount is merged onto the claims data by zip code and CPT.

For pathology and radiology claims, we convert prices (and charges for pathology) to amounts that are comparable to Medicare's standard physician conversion factor (which is used to determine Medicare payment) by dividing the allowed amount (and, separately, the average charge for pathology) by the total geographically adjusted RVUs for each claim. This converts prices and charges to amounts per RVU. Because the geographic adjustment for anaesthesiology payments is included in the anaesthesiology conversion factors, we cannot use this same approach for anaesthesiology prices and charges. Instead, we calculate how much Medicare would have paid for each anaesthesiology claim by applying the base units, time units and region-specific conversion factors using Medicare's payment formula. We then divide the claim's allowed amount and (separately) the average charge by the hypothetical Medicare payment to convert anaesthesiology prices and charges into multiples of Medicare's payment. Whether prices and charges are amounts per geographically adjusted RVU for pathology and radiology or multiples of the payment that would apply if the patient had been a Medicare patient for anaesthesiology, our prices and charges are adjusted to reflect geographic and treatment intensity differences using Medicare's payments for these factors.

To measure network participation, we calculate the percentage of claims that are in-network. We separately measure outcomes for fully insured and self-funded claims. Summary statistics for price, charge and network participation outcomes are presented in Tables 2–4 for anaesthesiology, pathology and radiology, respectively.

Potential surprise billing episodes are defined as inpatient treatment episodes in which the facility is in-network, but at least one non-facility claim is OON. We identify patient treatment episodes as groups of inpatient facility and physician claims with the same patient ID and overlapping treatment dates. To focus on potential surprise billing episodes in elective situations, we exclude episodes that include claims for emergency services. We analyse potential elective surprise billing episodes regardless of physician specialty (i.e. the facility is in-network, but at least one physician, regardless of specialty, is OON), but we also analyse elective surprise billing episodes that are attributable to an OON anaesthesiologist, an OON pathologist and an OON radiologist, respectively. As with prices, charges and network participation, we separately estimate changes in potential surprise billing episodes for fully insured and self-funded health plans. Summary statistics for the prevalence of potential surprise billing episodes are presented in Table 5. For all analyses, we excluded 2020 due to the COVID pandemic.

To estimate the overall average effect of the state laws in each quarter after implementation, we use the event study method of Sun and Abraham (2021). Estimating dynamic (i.e. by-period) average treatment effects using the standard two-way fixed-effects (TWFE) regression with treatment indicators for each period from treatment can lead to biased estimates if the treatments (e.g. state laws) are implemented at different times and the effects of treatment are heterogeneous. The method of Sun and Abraham (2021) estimates dynamic average treatment effects accounting for treatment effect heterogeneity and staggered adoption. Specifically, we first estimate a TWFE model with dynamic time-from-treatment indicators interacted with treatment-time cohort

¹⁷https://www.cms.gov/Medicare/Medicare-Fee-for-Service-Payment/PhysicianFeeSched/PFS-Relative-Value-Files (accessed on 22 February 2023).

		Combined			etwork	0	OON	
	Price	Charge	Network	Price	Charge	Price	Charge	
Fully insured								
Mean	3.70	7.35	0.94	3.67	7.21	4.01	9.97	
Standard deviation	2.49	6.84	0.24	2.40	6.47	3.51	11.39	
5th Percentile	0.45	0.54	0.00	0.44	0.53	0.74	1.58	
95th Percentile	8.12	18.50	1.00	7.96	18.27	10.58	24.11	
Self-funded								
Mean	3.81	7.37	0.94	3.73	7.30	5.10	8.56	
Standard deviation	2.40	6.44	0.24	2.20	6.30	4.23	8.31	
5th Percentile	0.57	0.64	0.00	0.55	0.62	1.08	2.04	
95th Percentile	7.93	18.01	1.00	7.57	17.99	12.59	18.27	

Table 2. Anaesthesiology summary statistics for price (allowed/Medicare), charge/Medicare and network participation

Table 3. Pathology summary statistics for price (per RVU), charge (per RVU) and network participation

		Combined			twork	0	OON	
	Price	Charge	Network	Price	Charge	Price	Charge	
Fully insured								
Mean	57.88	142.06	0.96	57.77	140.61	60.84	183.08	
Standard deviation	44.55	118.64	0.19	43.16	117.63	72.52	137.94	
5th Percentile	22.24	26.41	1.00	22.15	26.28	24.40	36.22	
95th Percentile	136.55	394.63	1.00	133.58	389.56	188.15	471.18	
Self-funded								
Mean	62.03	148.60	0.97	60.84	147.16	94.95	182.13	
Standard deviation	54.18	121.90	0.18	49.52	121.19	123.10	133.04	
5th Percentile	22.56	27.35	1.00	22.39	27.04	26.01	36.80	
95th Percentile	150.14	406.51	1.00	145.01	402.32	311.71	462.42	

indicators:

$$Y_{ijt} = \alpha_i + \lambda_t + \sum_{b \in B} \sum_{l \in L} \mu_{lb} D_{ib} D_{it}^l + \epsilon_{ijt}, \qquad (1)$$

where Y_{ijt} is the outcome of interest for provider *j* in state *i* in quarter *t*, α_i is a state-specific effect, λ_t is a quarter-specific effect, D_{ib} is an indicator that equals one for each state in treatment-time cohort b (taken from the set B of treatment-time cohorts), D_{it}^l is an indicator that equals one when state *i* is *l* quarters from treatment, and ϵ_{ijt} is the idiosyncratic error. (For the analysis of surprise-billing episodes, *j* indexes episodes instead of providers and the estimation is based on a random sample of one million episodes.) From the estimation of equation (1), we recover μ_{lb} , which are average treatment effects for cohorts $b \in B$ and quarters $l \in L$ from treatment.

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		Con	nbined	In-network	OON
		Price	Network	Price	Price
Fully insured	Mean	58.22	0.98	57.85	73.47
	Standard deviation	37.84	0.15	35.02	98.15
	5th Percentile	27.81	1.00	27.81	27.97
	95th Percentile	108.64	1.00	106.45	194.36
Self-funded	Mean	62.75	0.98	61.59	109.53
	Standard deviation	48.66	0.15	43.07	144.31
	5th Percentile	28.46	1.00	28.42	32.23
	95th Percentile	126.53	1.00	120.32	275.66

Table 4. Radiology summary statistics for price (per RVU) and network pa	participation
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Table 5. Elective potential surprise medical bill prevalence by type

	Fully insured	Self-funded
All	0.13	0.14
Anaesthesiology	0.02	0.03
Pathology	0.01	0.01
Radiology	0.01	0.01

Next, we calculate weights as the share of cohort *b* in quarter *l* from treatment. Finally, we calculate a weighted average of μ_{lb} across cohorts as the average treatment effect in quarter *l* from treatment, using the cohort weights calculated in the previous step.¹⁸ Following convention, we exclude indicators for l = -1 and set the quarter before treatment as the reference quarter. We restrict *L* such that $l \ge -12$. This is the same approach for estimating dynamic treatment effects as in Garmon *et al.* (2024).

The control group we use for the estimation of equation (1) is the set of states that passed laws in 2020 or 2021 that protect patients from surprise OON bills in elective situations. Chhabra *et al.* (2020) and Nikpay *et al.* (2022) highlight the significant geographic heterogeneity in surprise billing from hospital-based physicians, but offer no explanation for it. The differences in surprise billing prevalence across states may be due to factors that are difficult to observe and quantify. States with high rates of surprise billing (e.g. Florida, New York, New Jersey) are more likely to have passed a law to protect patients in response to the elevated risk. Thus, states that passed a surprise billing law may differ from states that never passed a surprise billing law and the differences may not be measurable. For this reason, we restrict our control group to states that passed an elective surprise billing law after our observation period (i.e. after 2019). These states are Georgia, Michigan, New Mexico, Ohio, Virginia and Washington.

The dynamic quarterly estimates of the overall average treatment effect may obscure differences across states in the impact of the laws. Heterogeneous effects across states that passed elective surprise billing laws are likely because of the various methods used to regulate OON reimbursements. To explore this potential heterogeneity, we estimate equation (1) separately by the type of state law: a regulated OON reimbursement vs an IDR system. We also estimate

¹⁸The estimation is implemented using the eventstudyinteract package in Stata.

the average effect of each state law relative to controls. To estimate the effect of each state law, we use the method of synthetic controls (Abadie, 2021). Specifically, we estimate:

$$Y_{it} = \alpha_i + \lambda_t + \mu D_{it}^{l \ge 0} + \epsilon_{it}, \qquad (2)$$

where Y_{it} is the state-quarter mean, α_i is a state-specific effect, λ_t is a quarter-specific effect, $D_{it}^{l\geq 0}$ is an indicator that equals one for all observations in the treated state and all quarters after treatment, and ϵ_{it} is the idiosyncratic error. The treated state is stacked with its synthetic control, a weighted average of the outcomes across the pool of control states, where the weights are selected to match the treated state with its synthetic control in the pre-treatment period, based on the outcome and predictors of the outcome. We only use synthetic controls for the price and charge outcomes and use the Herfindahl–Hirschman Index (HHI) of the state's insurance market and the state's health expenditures per capita as predictors of price.¹⁹ To increase the likelihood of a close pre-treatment match between the treated state and its synthetic control, we include all states that did not have an elective surprise billing law during 2012–2019 in the pool of potential synthetic controls, including the states that passed a law in 2020–21.²⁰

For inference, we follow the recommendation of Abadie (2021) and create the permutation distribution of placebo effects, i.e. the distribution of effects if each state in the control pool is considered a treated state. *P* values are calculated using the distribution of placebo ratios of post-to-pre root mean squared errors (RMSE), where the RMSE captures the difference between the 'treated' state and its synthetic control. The *p* value is the proportion of placebo ratios of post-to-pre RMSE that exceed the post-to-pre RMSE ratio of the actual treated state. In this way, the *p* value captures both the size of the treatment effect relative to the distribution of placebo effects and the precision of the pre-treatment match of the treated state and its synthetic control. Following the recommendation of Abadie (2021), we also report (in Appendix Tables A7–A10) the range of estimates when leaving each control state out of the pool of potential controls. As a robustness check on the state-level results, we also estimate the standard TWFE model (using the control group for equation (1)) and these results are reported in Appendix Tables A11–A14.²¹ The price and charge-dependent variables of equation (2) are logged and we report the exponentiated coefficient minus one.

By prohibiting physicians from balance billing patients and regulating OON physician reimbursement, surprise billing laws may change physicians' incentives to join managed care networks or remain OON. If a surprise billing law changes the network participation of hospital-based physicians, mean in-network or OON reimbursements may change even if the underlying reimbursements have not changed. For example, if a law made it less lucrative for a physician to be OON (e.g. because the physician could no longer balance bill patients), physicians with smaller OON reimbursements may sign contracts and join networks after the law. In this case, the mean OON reimbursement would increase even if all existing OON reimbursement levels stayed the same because of the elimination of low-reimbursement OON physicians from the OON reimbursement distribution. We address this composition issue by analysing network

¹⁹All state-level predictors are taken from Kaiser State Health Facts. For self-funded outcomes, we use the HHI of the large group market. For fully insured health plans, we use the HHI of the small group market. To avoid over-fitting outcomes, we only use the pre-treatment outcomes from every other year in the matching algorithm. We use the synth package in Stata to calculate the synthetic control weights.

²⁰The states that never passed balance billing protections are Alabama, Alaska, Arkansas, the District of Columbia, Hawaii, Idaho, Kansas, Kentucky, Louisiana, Montana, North Dakota, Oklahoma, South Carolina, South Dakota, Tennessee, Utah, Wisconsin and Wyoming. Nevada (in 2020) and Nebraska (in 2021) passed surprise billing laws, but the laws only applied to emergency services. Thus, Nevada and Nebraska are also included in the pool of potential synthetic controls, but not in the controls for the estimation of equation (1).

²¹*P* values for the TWFE model are calculated using the randomisation inference procedure described in MacKinnon and Webb (2020).

participation (i.e. the proportion of claims that are in-network) and combined prices and charges, regardless of whether the claim is in-network or OON.

For network participation, the outcome is an indicator for whether the claim was in-network. We only estimate average effects for each state, and do so using the standard TWFE model:

$$Y_{jkt} = \alpha_j + \lambda_t + \mu D_{jt}^{l \ge 0} + \epsilon_{jkt}, \qquad (3)$$

where Y_{jkt} is the in-network indicator for claim k in quarter t, α_j is a state-specific effect, λ_t is a quarter-specific effect, $D_{jt}^{l\geq 0}$ is an indicator that equals one for all providers in the treated state and all quarters after treatment, and ϵ_{jkt} is the idiosyncratic error.

For potential surprise billing episodes, in addition to the Sun and Abraham (2021) method described above, we also estimate the effect of each state law with the following model:

$$Y_{ijkt} = \alpha_j + \lambda_t + \rho_k + \mu D_{jt}^{l \ge 0} + \epsilon_{ijkt}, \qquad (4)$$

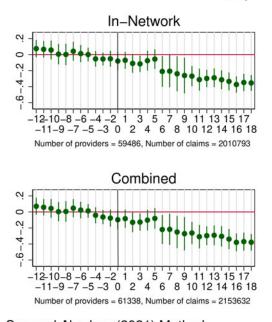
where Y_{ijkt} is the potential surprise billing indicator for episode *i*, α_j is a state-specific effect, λ_t is a quarter-specific effect, ρ_k is a plan-specific effect (e.g. fixed effect for PPO, HMO, EPO, etc.), $D_{jt}^{l\geq 0}$ is an indicator that equals one for all episodes in the treated state and all quarters after treatment, and ϵ_{ijkt} is the idiosyncratic error. Like equation (1), the control group used in the estimation of equations (3) and (4) is the group of states that passed an elective surprise billing law in 2020 or 2021. For both network participation and potential surprise billing episodes, we calculate *p* values using the randomisation inference procedure described in MacKinnon and Webb (2020), in which placebo effects are estimated for each state in the control group (as if it were the treated state) and the *p* value is calculated as the proportion of placebo effects that exceed the treated state's effect in absolute value.

Although the data provide detailed information about each patient, provider and treatment episode, some information is not included. For instance, we cannot observe and control for the employment of hospital-based physicians by physician staffing companies. In addition, each claim includes only the insurer's allowed amount (i.e. the insurer's payment plus the patient's plan-based cost-sharing). We cannot observe the claim's specific charge, whether the OON physician sent a balance bill to the patient or, if so, how much was paid by the patient to the OON provider. Although we cannot observe the claim's specific charge, we can observe the provider's average charge for Medicare patients for each CPT and year and we use this as a proxy for the provider's average charge to privately insured patients. The same approach has been used in prior papers that analysed charges for privately insured patients (Adler *et al.*, 2019*b*).

4. Results

Figure 1 plots the average treatment effect for fully insured health plan anaesthesiology reimbursements by quarter using the Sun and Abraham (2021) estimation method. Roughly two years after implementation, there is a substantial reduction of roughly 30 per cent in in-network anaesthesiology prices on average in states that passed a surprise billing law relative to controls. The reduction is present in combined in-network and OON prices as well, so it is unlikely to be caused by a shift in the network composition of claims. A similar, but slightly smaller reduction occurs for self-funded anaesthesiology prices, as seen in Figure 2.²² Table 6 lists the state-level treatment effects for fully insured plans, as estimated by equation (2). The state-level anaesthesiology effects reveal substantial heterogeneity in reimbursement changes across states. For Maine,

 $^{^{22}}$ As a robustness check, we estimated the quarterly average treatment effects after excluding anaesthesiology claims in which the ratio of the allowed amount to the Medicare price is less than one and these estimates are displayed in appendix Figures A1 and A2.



Sun and Abraham(2021) Method

-2

1

2

0 2-.1

-12-10-8 -6 -4 -

-11-9-7-5-30

Figure 1. Anaesthesiology price event study coefficients.

In-Network

Ś 5

Number of providers = 64703, Number of claims = 4701068

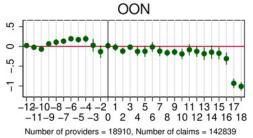
9

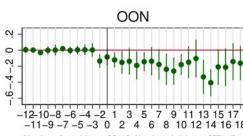
11

2 4 6 8 10 12 14 16 18

7

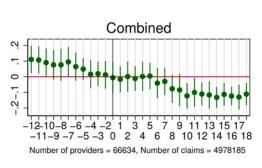
13 15 17





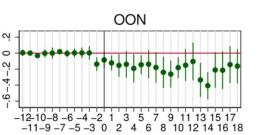
Self-Funded

Fully-Insured



Sun and Abraham(2021) Method

Figure 2. Anaesthesiology price event study coefficients.



Number of providers = 23416, Number of claims = 277117

Table 6. Fully insured price changes relative to control	ols
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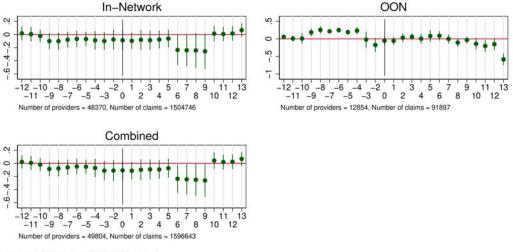
	In-network		00	NC	Combined		
	Change	p value	Change	p value	Change	p value	
AZ							
Anaesthesiology	-0.07	0.47	0.03	0.53	-0.05	0.60	
Pathology	0.14	0.88	-0.03	0.58	0.10	0.96	
Radiology	0.17	0.85	0.02	0.65	0.18	0.54	
CA							
Anaesthesiology	-0.00	0.30	-0.09	0.83	-0.03	0.30	
Pathology	0.08	0.23	-0.01	0.88	0.08	0.08	
Radiology	0.01	0.04	0.11	0.73	-0.03	0.04	
СТ							
Anaesthesiology	-0.04	0.87	0.13	0.80	-0.02	0.80	
Pathology	0.00	0.46	0.16	0.58	-0.06	0.46	
Radiology	-0.02	0.73	-0.00	0.19	-0.02	0.77	
FL							
Anaesthesiology	0.05	0.87	0.00	0.47	0.02	0.80	
Pathology	0.02	1.00	-0.16	0.00	0.06	0.62	
Radiology	0.01	0.88	-0.04	0.92	0.01	0.81	
ME							
Anaesthesiology	-0.24	0.04	-0.37	0.70	-0.24	0.00	
Pathology	-0.18	0.08	0.47	0.58	-0.18	0.04	
Radiology	-0.14	0.00	-0.07	0.88	-0.13	0.00	
MN							
Anaesthesiology	-0.38	0.39	-0.18	0.26	-0.38	0.30	
Pathology	-0.12	0.08	0.10	0.31	-0.11	0.08	
Radiology	0.16	0.23	0.17	0.73	0.17	0.23	
NH							
Anaesthesiology	0.05	0.43	-0.17	0.39	0.06	0.57	
Pathology	0.12	0.23	-0.17	0.04	0.16	0.15	
Radiology	0.02	0.77	0.01	0.88	-0.05	0.50	
NJ							
Anaesthesiology	0.19	0.20	-0.16	0.87	0.09	0.47	
Pathology	0.12	0.77	-0.21	0.00	0.06	0.65	
Radiology	0.02	0.92	0.09	0.42	-0.01	0.85	
NY							
Anaesthesiology	-0.25	0.53	-0.25	0.47	-0.25	0.33	
Pathology	0.01	0.77	0.37	0.27	-0.00	0.58	
Radiology	0.06	0.65	0.25	0.35	0.12	0.46	

	In-network		00	DN	Combined	
	Change	p value	Change	p value	Change	p value
OR						
Anaesthesiology	0.07	0.93	-0.08	0.33	0.25	0.07
Pathology	0.08	0.58	0.20	0.88	-0.09	0.69
Radiology	0.05	0.58	0.07	0.65	-0.03	0.31

Table 6. (Continued.)

Synthetic controls.

Fully-Insured; Regulated Payment States

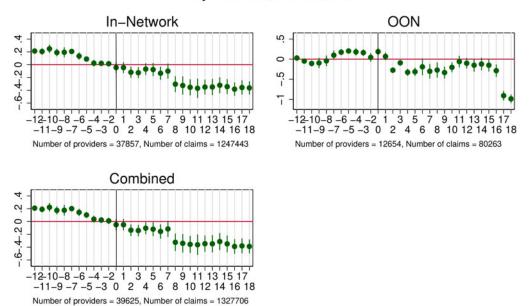


Sun and Abraham(2021) Method

Figure 3. Anaesthesiology price event study coefficients.

Minnesota and New York, there are large reductions in anaesthesiology prices relative to controls, although only the Maine estimate is statistically significant. Apart from Maine, there is little change in anaesthesiology prices relative to controls in the states using a regulated OON reimbursement. Overall, there is no change relative to controls for regulated payment states, as seen in Figure 3. Most of the reduction in anaesthesiology prices occurs in states using an IDR system (Figure 4). Table 7 lists the state-level anaesthesiology estimates for self-funded plans. The estimated effects are similar to the fully insured estimates, but smaller and few are statistically significant.

For pathology and radiology prices, we find smaller effects than with anaesthesiology prices and, unlike anaesthesiology, the effect of the laws seems to be inflationary. As seen in Figure 5, fully insured OON pathology prices in treated states gradually increase 20 percentage points more than controls after implementation of the balance billing law, but this may reflect increased in-network participation of low reimbursement OON physicians because combined in-network and OON prices do not change much relative to controls. There is no relative change overall in pathology prices for self-funded health plans (Figure 6). For fully insured health plans, the pathology price changes are similar in regulated payment and IDR states (Figures 7 and 8).



Fully-Insured; IDR States

Sun and Abraham(2021) Method

Figure 4. Anaesthesiology price event study coefficients.

For radiology (see Figures 9 and 10), there is a roughly 10 percentage point increase in fully insured prices relative to controls three to four years after implementation, with a smaller increase for self-funded prices. As seen in Figures 11 and 12, this increase in fully insured radiology prices occurred in both regulated payment and IDR states. However, as seen in Tables 6 and 7, we generally do not find statistically significant changes at the state-level for pathology or radiology.

Figures 13 and 14 plot the quarterly average treatment effects for anaesthesiology charges for fully insured and self-funded plans, respectively. We estimate a substantial reduction in anaesthesiology charges three to four years after law implementation for fully insured health plans, and a smaller, but still significant reduction in charges for self-funded plans. For pathology (see Figures 15 and 16), we do not observe any relative change in charges in surprise billing states overall, except for fully insured OON charges at the end of the estimation period, but this is likely due to a change in the composition of OON claims because there is not a similar change in combined charges. State-level results for fully insured and self-funded plans are presented in Tables 8 and 9, respectively. As with the price estimates, there is substantial heterogeneity across states for fully insured plans, with some states seeing increases in anaesthesiology charges. Consistent with the overall results, the state-level anaesthesiology charge are smaller for self-funded plans.

As seen in Table 10, changes in network participation relative to controls were generally small and variable, with some exceptions. This is likely due to the fact that the vast majority of anaesthesiology, pathology, and radiology claims are in-network (as seen in Tables 2–4), so there is little room for improvement. However, California experienced a relatively large increase in network participation for anaesthesiologists in fully insured plans and New Jersey saw an increase for both fully insured and self-funded plans. The latter increase likely results from the ability

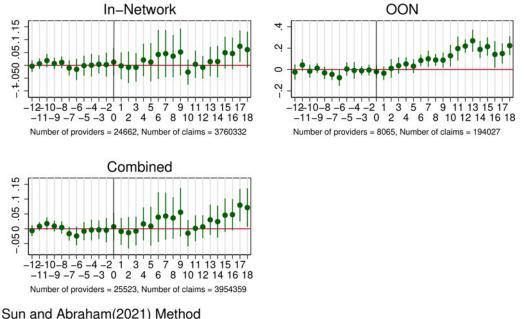
	In-network		0	OON		Combined	
	Change	p value	Change	p value	Change	p value	
AZ							
Anaesthesiology	0.39	0.13	-0.06	0.73	0.39	0.13	
Pathology	0.02	0.58	-0.09	0.81	-0.04	0.62	
Radiology	0.03	0.69	-0.02	0.81	-0.01	0.92	
CA							
Anaesthesiology	0.08	0.43	0.08	0.57	0.07	0.35	
Pathology	-0.01	0.69	-0.08	0.42	-0.06	0.31	
Radiology	0.01	0.54	0.12	0.15	0.00	0.42	
СТ							
Anaesthesiology	0.32	0.00	0.17	0.73	0.44	0.13	
Pathology	-0.07	0.58	-0.07	0.88	-0.14	0.27	
Radiology	0.02	0.69	-0.04	0.65	0.02	0.81	
FL							
Anaesthesiology	0.44	0.00	-0.09	0.93	0.26	0.07	
Pathology	-0.03	0.46	0.23	0.12	-0.02	0.50	
Radiology	-0.02	0.00	0.09	0.73	0.00	0.88	
ME							
Anaesthesiology	-0.14	0.13	0.05	0.35	-0.14	0.04	
Pathology	-0.04	0.04	0.53	0.42	-0.03	0.54	
Radiology	-0.10	0.00	-0.18	0.23	-0.10	0.00	
MN							
Anaesthesiology	-0.29	0.43	0.11	0.09	-0.29	0.48	
Pathology	-0.11	0.27	-0.16	0.58	-0.11	0.27	
Radiology	0.06	0.69	0.28	0.15	0.08	0.50	
NH							
Anaesthesiology	0.10	0.22	-0.00	0.78	0.07	0.61	
Pathology	0.12	0.42	-0.30	0.08	0.17	0.19	
Radiology	0.06	0.58	-0.08	0.19	0.04	0.46	
NJ							
Anaesthesiology	0.39	0.33	-0.35	0.67	0.30	0.40	
Pathology	0.06	0.77	-0.24	0.00	-0.03	0.77	
Radiology	-0.00	0.77	0.01	0.81	-0.07	0.12	
NY							
Anaesthesiology	0.15	0.27	-0.06	0.87	0.29	0.33	
Pathology	0.03	0.92	0.24	0.12	0.11	0.65	
Radiology	-0.00	0.58	0.31	0.27	-0.00	0.19	

Table 7. Self-funded price changes relative to controls

Table 7. (Continued.)

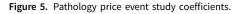
	In-network		OON		Combined	
	Change	p value	Change	p value	Change	p value
OR						
Anaesthesiology	0.31	0.80	0.02	0.93	0.17	1.00
Pathology	-0.07	0.77	0.18	0.96	0.11	0.54
Radiology	0.08	0.15	0.05	0.46	0.07	0.23

Synthetic controls.



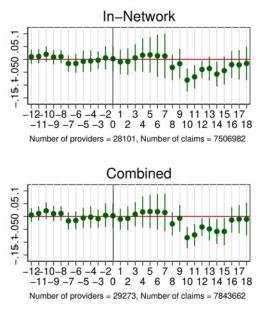
Fully-Insured

Sun and Abranam(2021) Method



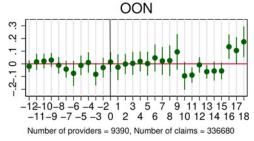
of self-funded plans to opt-into the protections in New Jersey. California also saw an increase in pathology network participation across both types of health plans. Multiple states experienced reductions in anaesthesiology network participation for fully insured plans (and Florida experienced a 12 percent reduction in network participation in self-insured plans).

Regarding potential surprise billing episodes in elective situations, the state-level results largely mirror the changes in network participation, as seen in Table 11. California and New Jersey saw a reduction in potential surprise billing episodes relative to controls for fully insured plans, with a smaller, but still statistically significant reduction for self-funded plans. The only sizable, statistically significant increase in potential surprise billing episodes occurred in Florida with self-funded plans. Overall, across all states implementing a surprise billing law in this period, there was little change in elective potential surprise billing episodes,



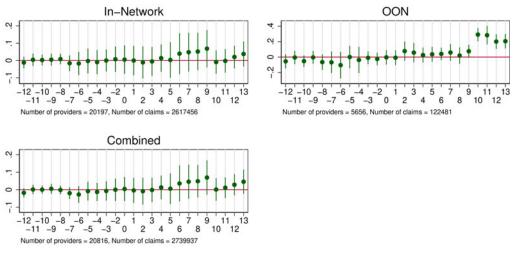
Sun and Abraham(2021) Method

Figure 6. Pathology price event study coefficients.



Fully-Insured; Regulated Payment States

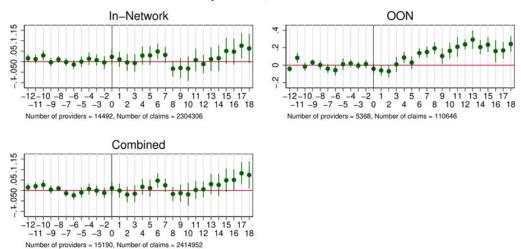
Self-Funded



Sun and Abraham(2021) Method

Figure 7. Pathology price event study coefficients.

as seen in Figures 17 and 18, which plot the average quarterly change relative to controls in episodes that leave patients vulnerable to surprise bills for fully insured and self-funded plans, respectively. The reductions in potential surprise billing episodes three and a half years after

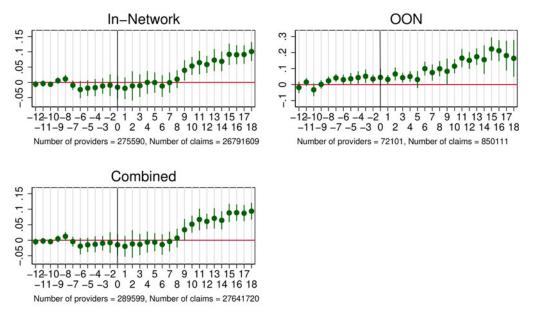


Fully-Insured; IDR States

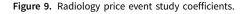


Figure 8. Pathology price event study coefficients.





Sun and Abraham(2021) Method



implementation may reflect New York, which is the only state in this time period to implement an elective surprise billing law prior to 2016. However, we do not find the reduction in surprise billing episodes to be statistically significant in New York using randomisation inference.

OON

3 5

Number of providers = 94536, Number of claims = 1479533

2 4

9

13

6 8 10 12 14 16 18

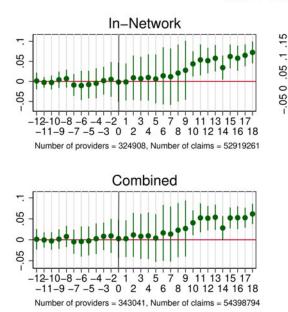
15

2

8-6-4

-11-9-7-5-30

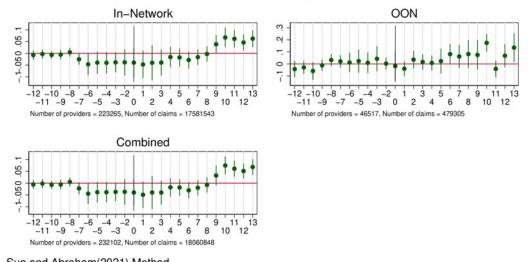
2



Self-Funded

Sun and Abraham(2021) Method

Figure 10. Radiology price event study coefficients.



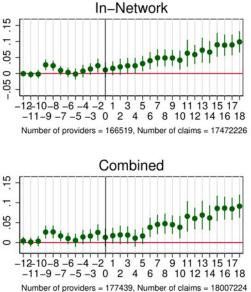
Fully-Insured; Regulated Payment States

Sun and Abraham(2021) Method

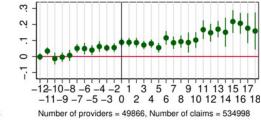
Figure 11. Radiology price event study coefficients.

5. Discussion

While patients rarely choose their anaesthesiologist, pathologist or radiologist, some of these ancillary physicians are OON and send bills for the portion of their charges not paid by



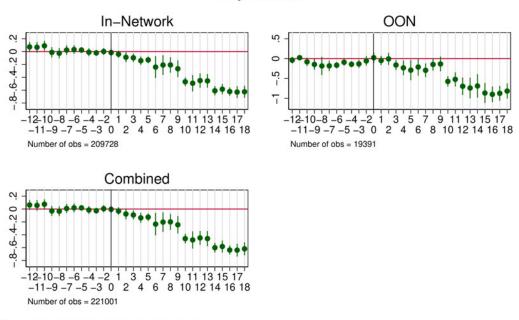
Fully-Insured; IDR States



OON

Sun and Abraham(2021) Method

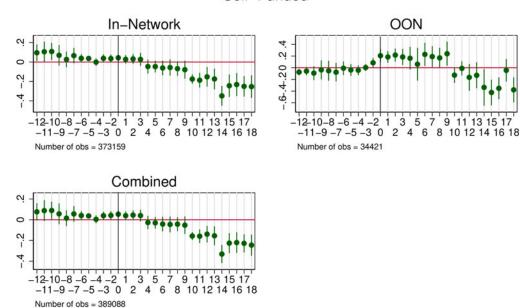
Figure 12. Radiology price event study coefficients.



Fully-Insured

Sun and Abraham(2021) Method

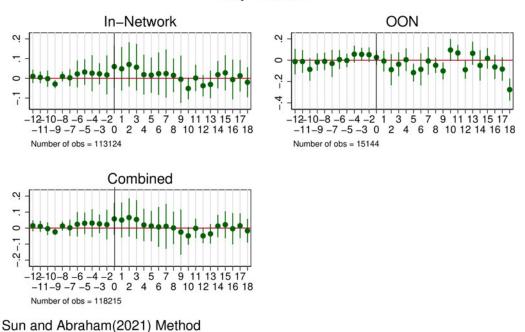
Figure 13. Anaesthesia charge event study coefficients.



Self-Funded

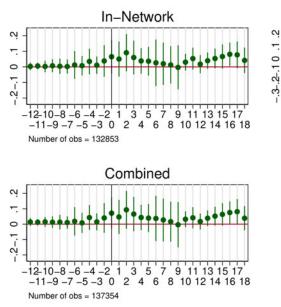
Sun and Abraham(2021) Method

Figure 14. Anaesthesia charge event study coefficients.



Fully-Insured

Figure 15. Pathology charge event study coefficients.





2

-12-10-8 -6 -4 -2

Number of obs = 18935

-11-9-7-5-3024

OON

3

5 7

6

1

9

11 13 15 17

8 10 12 14 16 18

Figure 16. Pathology charge event study coefficients.

		In-net	twork	0	ON	Combined	
		Change	p value	Change	p value	Change	p value
AZ	Anaesthesiology	0.12	0.30	0.49	0.00	0.13	0.05
	Pathology	-0.08	0.09	0.08	0.81	-0.08	0.39
CA	Anaesthesiology	-0.01	0.00	0.03	0.36	-0.16	0.43
	Pathology	-0.15	0.61	-0.01	0.71	-0.13	0.52
СТ	Anaesthesiology	0.13	0.30	-0.08	0.10	0.42	0.00
	Pathology	-0.12	0.26	-0.19	0.43	-0.13	0.22
FL	Anaesthesiology	0.00	0.90	-0.24	0.10	-0.01	0.75
	Pathology	0.06	0.00	-0.16	0.10	0.04	0.22
ME	Anaesthesiology	0.03	0.74	-0.23	1.00	0.05	0.57
	Pathology	0.08	0.43	-0.16	0.81	-0.14	0.13
MN	Anaesthesiology	0.05	0.87	0.43	0.27	0.07	0.91
	Pathology	0.20	0.09	-0.06	0.57	0.20	0.22
NH	Anaesthesiology	-0.31	0.30	0.03	0.64	-0.28	0.22
	Pathology	-0.15	0.74	-0.05	0.52	-0.14	0.78

Table 8. Fully insured charge changes relative to controls

Sun and Abraham(2021) Method

		In-net	twork	0	ON	Combined	
		Change	p value	Change	p value	Change	p value
NJ	Anaesthesiology	-0.15	0.40	0.29	0.15	-0.10	0.40
	Pathology	0.15	0.30	0.00	0.86	0.09	0.39
NY	Anaesthesiology	-0.33	0.25	-0.26	0.25	-0.30	0.15
	Pathology	-0.06	0.13	-0.12	0.71	-0.06	0.13
OR	Anaesthesiology	-0.26	0.00	-0.36	0.25	-0.13	0.15
	Pathology	0.08	0.48	-0.38	0.19	0.07	0.52

Table 8. (Continued.)

Table 9. Self-funded charge changes relative to controls

		In-net	twork	00	ON	Coml	pined
		Change	p value	Change	p value	Change	p value
AZ	Anaesthesiology	0.29	0.15	0.62	0.25	0.30	0.15
	Pathology	-0.12	0.30	-0.17	0.26	-0.08	0.43
CA	Anaesthesiology	0.03	0.52	0.01	0.96	0.06	0.43
	Pathology	-0.14	0.52	0.00	0.83	-0.14	0.52
СТ	Anaesthesiology	0.35	0.15	0.45	0.05	0.31	0.20
	Pathology	-0.14	0.04	-0.17	0.39	-0.11	0.09
FL	Anaesthesiology	0.06	0.55	0.13	0.75	0.04	0.55
	Pathology	0.04	0.48	-0.15	0.22	0.05	0.48
ME	Anaesthesiology	0.11	0.43	0.29	0.70	0.15	0.22
	Pathology	-0.08	0.35	0.28	0.70	-0.11	0.26
MN	Anaesthesiology	-0.06	0.83	0.41	0.96	-0.04	0.74
	Pathology	0.14	0.22	-0.06	0.83	0.14	0.26
NH	Anaesthesiology	0.10	0.17	0.02	0.96	0.10	0.00
	Pathology	0.08	0.30	0.02	0.43	0.09	0.48
NJ	Anaesthesiology	-0.08	0.25	0.60	0.35	-0.03	0.75
	Pathology	0.11	0.30	0.08	0.78	0.12	0.22
NY	Anaesthesiology	-0.02	0.85	1.12	0.25	0.01	0.75
	Pathology	-0.05	0.04	-0.30	0.35	-0.05	0.04
OR	Anaesthesiology	0.03	0.95	-0.24	0.85	-0.04	0.90
	Pathology	0.05	0.74	-0.01	0.83	0.07	0.74

insurance, bills that patients do not expect and are unable to avoid. Recognizing the financial burden of surprise bills from OON ancillary physicians, many states implemented laws to outlaw the practice. We investigated the effects of these laws on physician reimbursement, network

Table 10. C	hange in	network	participation	relative to	controls
-------------	----------	---------	---------------	-------------	----------

	Fully i	nsured	Self-funded		
	Change	p value	Change	p valu	
AZ					
Anaesthesiology	-0.05	0.00	-0.02	0.17	
Pathology	0.03	0.00	0.02	0.00	
Radiology	0.00	0.33	-0.01	0.00	
CA					
Anaesthesiology	0.08	0.00	0.01	0.17	
Pathology	0.07	0.00	0.02	0.00	
Radiology	0.04	0.00	0.00	0.17	
СТ					
Anaesthesiology	-0.01	0.00	-0.01	0.00	
Pathology	-0.01	0.00	0.01	0.17	
Radiology	-0.01	0.00	-0.00	0.17	
FL					
Anaesthesiology	-0.08	0.00	-0.12	0.00	
Pathology	0.01	0.17	-0.00	0.33	
Radiology	-0.01	0.00	-0.02	0.00	
ME					
Anaesthesiology	-0.05	0.00	-0.02	0.17	
Pathology	-0.01	0.33	-0.00	0.33	
Radiology	0.00	0.50	-0.00	0.33	
MN					
Anaesthesiology	-0.02	0.00	-0.02	0.17	
Pathology	-0.02	0.00	-0.01	0.17	
Radiology	-0.01	0.00	-0.01	0.00	
NH					
Anaesthesiology	-0.05	0.00	0.00	0.33	
Pathology	-0.00	0.33	0.02	0.00	
Radiology	0.00	0.17	0.05	0.00	
NJ					
Anaesthesiology	0.05	0.00	0.06	0.00	
Pathology	0.01	0.17	0.02	0.00	
Radiology	0.01	0.00	0.01	0.00	
NY					
Anaesthesiology	-0.00	0.17	0.03	0.00	
Pathology	-0.01	0.00	0.01	0.17	
Radiology	-0.01	0.17	0.01	0.00	

Table 10. (Continued.)

	Fully i	nsured	Self-fu	unded
	Change	p value	Change	p value
OR				
Anaesthesiology	0.02	0.00	0.02	0.00
Pathology	0.03	0.00	0.02	0.00
Radiology	-0.01	0.17	-0.00	0.50

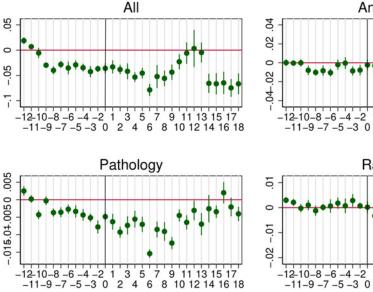
Table 11. Change in surprise billing episodes relative to controls

StateTypeChangep valueChangep valueAZAll0.010.330.010.33Anaesthesiology0.030.000.010.00Pathology0.000.010.000.00Radiology0.000.000.000.01CAAll-0.060.00-0.020.00Anaesthesiology-0.010.01-0.010.00Anaesthesiology-0.010.00-0.010.00Radiology-0.010.00-0.010.03CTAll0.010.330.010.33Anaesthesiology0.000.670.000.01Anaesthesiology0.000.170.000.00Pathology0.010.030.010.00FLAll0.030.010.00Anaesthesiology0.010.030.000.01Pathology-0.010.000.000.00FLAll0.020.170.020.17MEAll0.010.330.010.00MNAll0.010.330.010.01NHAll0.010.330.010.01			Fully i	nsured	Self-fu	unded
Anaesthesiology0.030.000.010.00Pathology0.000.070.000.00Radiology0.000.000.000.01CAAll-0.060.00-0.020.00Pathology-0.010.00-0.010.00Pathology-0.010.00-0.010.00CTAll0.010.330.010.33CTAll0.010.330.010.33Pathology0.000.670.010.33CTAll0.030.170.000.01FLAll0.030.070.000.01FLAll0.030.010.000.00MEAll0.020.170.020.17MEAll0.020.170.020.17MNAll0.010.330.000.01MNAll0.010.170.020.17MI0.010.030.010.010.00MNAll0.010.170.020.17MNAll0.010.170.020.17MNAllogy0.000.330.010.17MNAllogy0.000.330.010.17MNAllogy0.000.170.000.17MNAllogy0.000.170.000.17MNAllogy0.000.170.000.17MNAnaes	State	Туре	Change	p value	Change	p value
Pathology0.000.170.000.00Radiology0.000.000.000.17CAAll-0.060.00-0.020.00Anaesthesiology-0.010.17-0.010.00Pathology-0.010.00-0.010.00Radiology-0.010.000.000.17CTAll0.010.330.010.33Anaesthesiology0.000.670.000.00Pathology0.000.670.000.01FLAll0.030.170.080.00FLAll0.030.010.050.00Methology0.010.010.000.000.00Masthesiology0.020.170.000.00FLAll0.020.170.000.00Methology0.000.330.000.000.00Methology0.000.330.000.010.00Minology0.000.330.000.010.01Minology0.010.170.020.170.02Minology0.010.130.010.170.020.17Minology0.010.170.020.170.010.17Minology0.010.170.020.170.010.17Minology0.010.170.020.170.010.17Minology0.010.030.010.170.02 <td< td=""><td>AZ</td><td>All</td><td>0.01</td><td>0.33</td><td>0.01</td><td>0.33</td></td<>	AZ	All	0.01	0.33	0.01	0.33
Radiology 0.00 0.00 0.00 0.17 CA All -0.06 0.00 -0.02 0.00 Anaesthesiology -0.01 0.17 -0.01 0.00 Pathology -0.01 0.00 -0.01 0.00 Radiology -0.01 0.00 0.00 0.17 CT All 0.01 0.33 0.01 0.33 CT All 0.01 0.67 0.00 0.00 Anaesthesiology 0.00 0.67 0.00 0.01 Pathology 0.00 0.67 0.00 0.01 FL All 0.03 0.17 0.08 0.00 FL All 0.03 0.01 0.01 0.00		Anaesthesiology	0.03	0.00	0.01	0.00
CA All -0.06 0.00 -0.02 0.00 Anaesthesiology -0.01 0.17 -0.01 0.00 Pathology -0.01 0.00 -0.01 0.00 Radiology -0.01 0.00 -0.01 0.00 CT All 0.01 0.33 0.01 0.33 CT All 0.01 0.33 0.01 0.33 Anaesthesiology 0.00 0.67 0.01 0.33 Pathology 0.00 0.67 0.00 0.00 Radiology 0.00 0.17 0.00 0.01 FL All 0.03 0.17 0.03 0.00 Anaesthesiology 0.03 0.00 0.00 0.00 0.00 ME All 0.02 0.17 0.02 0.17 MN All 0.01 0.33 0.00 0.00 MN All 0.02 0.17 0.02 0.17 M		Pathology	0.00	0.17	0.00	0.00
Anaesthesiology -0.01 0.17 -0.01 0.00 Pathology -0.01 0.00 -0.01 0.00 Radiology -0.01 0.00 0.00 0.17 CT All 0.01 0.33 0.01 0.33 Anaesthesiology 0.00 0.67 0.01 0.33 Pathology 0.00 0.67 0.00 0.00 Radiology 0.00 0.67 0.00 0.00 Pathology 0.00 0.67 0.00 0.00 Radiology 0.00 0.67 0.00 0.00 FL All 0.03 0.17 0.08 0.00 Anaesthesiology 0.03 0.00 0.00 0.00 0.00 ME All 0.02 0.17 0.01 0.00 0.00 ME All 0.02 0.17 0.02 0.17 MN All 0.01 0.33 0.00 0.01 MN		Radiology	0.00	0.00	0.00	0.17
Pathology -0.01 0.00 -0.01 0.00 Radiology -0.01 0.00 0.00 0.17 CT All 0.01 0.33 0.01 0.33 Anaesthesiology 0.00 0.67 0.01 0.33 Pathology 0.00 0.67 0.00 0.00 Radiology 0.00 0.67 0.00 0.00 Radiology 0.00 0.67 0.00 0.00 Radiology 0.00 0.17 0.00 0.01 FL All 0.03 0.17 0.08 0.00 Anaesthesiology 0.03 0.00 0.00 0.00 0.00 ME All 0.02 0.17 0.02 0.17 ME All 0.02 0.17 0.02 0.17 MN All 0.02 0.17 0.02 0.17 MN All 0.01 0.17 0.02 0.17 MN All <td>CA</td> <td>All</td> <td>-0.06</td> <td>0.00</td> <td>-0.02</td> <td>0.00</td>	CA	All	-0.06	0.00	-0.02	0.00
Radiology -0.01 0.00 0.00 0.17 CT All 0.01 0.33 0.01 0.33 Anaesthesiology 0.00 0.67 0.01 0.33 Pathology 0.00 0.67 0.00 0.00 Radiology 0.00 0.67 0.00 0.01 Radiology 0.00 0.17 0.00 0.01 FL All 0.03 0.17 0.08 0.00 Anaesthesiology 0.03 0.00 0.05 0.00 FL All 0.03 0.00 0.05 0.00 Anaesthesiology -0.01 0.00 0.00 0.00 0.00 ME All 0.02 0.17 0.02 0.17 MA All 0.02 0.17 0.02 0.17 ME All 0.02 0.17 0.02 0.17 MN All 0.01 0.13 0.01 0.17 Maesthe		Anaesthesiology	-0.01	0.17	-0.01	0.00
CT All 0.01 0.33 0.01 0.33 Anaesthesiology 0.00 0.67 0.01 0.33 Pathology 0.00 0.67 0.00 0.00 Radiology 0.00 0.67 0.00 0.00 Radiology 0.00 0.17 0.00 0.17 FL All 0.03 0.17 0.08 0.00 Anaesthesiology 0.03 0.00 0.05 0.00 Anaesthesiology 0.03 0.00 0.00 0.00 Pathology -0.01 0.00 0.00 0.00 ME All 0.02 0.17 0.02 0.17 MN All 0.02 0.17 0.00 0.00 MN All 0.01 0.33 0.00 0.17 MN All 0.01 0.17 0.02 0.17 MN All 0.01 0.17 0.02 0.17 Maesthesiology <t< td=""><td></td><td>Pathology</td><td>-0.01</td><td>0.00</td><td>-0.01</td><td>0.00</td></t<>		Pathology	-0.01	0.00	-0.01	0.00
Anaesthesiology 0.00 0.67 0.01 0.33 Pathology 0.00 0.67 0.00 0.00 Radiology 0.00 0.17 0.00 0.17 FL All 0.03 0.17 0.08 0.00 Anaesthesiology 0.03 0.17 0.08 0.00 Pathology 0.03 0.00 0.05 0.00 Maesthesiology 0.03 0.00 0.00 0.00 Pathology -0.01 0.00 0.00 0.00 ME All 0.02 0.17 0.01 0.00 ME All 0.02 0.17 0.02 0.17 MA No 0.03 0.01 0.00 0.00 MA All 0.02 0.17 0.02 0.17 MN All 0.01 0.17 0.02 0.17 MN All 0.01 0.17 0.02 0.17 Pathology -0.01		Radiology	-0.01	0.00	0.00	0.17
Pathology 0.00 0.67 0.00 0.00 Radiology 0.00 0.17 0.00 0.17 FL All 0.03 0.17 0.08 0.00 Anaesthesiology 0.03 0.00 0.05 0.00 Pathology -0.01 0.00 0.00 0.00 Radiology 0.01 0.17 0.01 0.00 ME All 0.02 0.17 0.01 0.00 ME All 0.02 0.17 0.02 0.17 MN All 0.02 0.17 0.02 0.17 MN All 0.02 0.17 0.02 0.17 MN All 0.01 0.33 0.00 0.01 MN All 0.01 0.17 0.02 0.17 MN All 0.01 0.17 0.02 0.17 Maesthesiology -0.01 0.33 0.01 0.17 Maesthesiology	СТ	All	0.01	0.33	0.01	0.33
Radiology 0.00 0.17 0.00 0.17 FL All 0.03 0.17 0.08 0.00 Anaesthesiology 0.03 0.00 0.05 0.00 Pathology -0.01 0.00 0.00 0.00 Radiology 0.01 0.17 0.01 0.00 ME All 0.02 0.17 0.01 0.00 ME Anaesthesiology 0.01 0.17 0.02 0.17 ME All 0.02 0.17 0.02 0.17 ME All 0.02 0.17 0.02 0.17 Maesthesiology 0.00 0.33 0.01 0.00 Radiology 0.00 0.33 0.00 0.17 MN All 0.01 0.17 0.02 0.17 MN All 0.01 0.17 0.02 0.17 Mology -0.01 0.33 0.01 0.17 Pathology		Anaesthesiology	0.00	0.67	0.01	0.33
FL All 0.03 0.17 0.08 0.00 Anaesthesiology 0.03 0.00 0.05 0.00 Pathology -0.01 0.00 0.00 0.00 Radiology 0.01 0.17 0.01 0.00 ME All 0.02 0.17 0.02 0.17 ME All 0.02 0.17 0.02 0.17 Maesthesiology 0.00 0.33 0.01 0.00 MN All 0.01 0.17 0.02 0.17 MN All 0.01 0.33 0.00 0.00 MN All 0.01 0.17 0.02 0.17 MN All 0.01 0.17 0.02 0.17 MN All 0.01 0.17 0.02 0.17 MN Allogy -0.01 0.33 0.01 0.17 Pathology 0.00 0.17 0.00 0.17 Radio		Pathology	0.00	0.67	0.00	0.00
Anaesthesiology 0.03 0.00 0.05 0.00 Pathology -0.01 0.00 0.00 0.00 Radiology 0.01 0.17 0.01 0.00 ME All 0.02 0.17 0.02 0.17 ME Allogy 0.00 0.33 0.01 0.00 Pathology 0.00 0.33 0.01 0.00 MN All 0.01 0.17 0.02 0.17 MN All 0.00 0.33 0.00 0.00 MN All 0.01 0.17 0.02 0.17 MN All 0.01 0.17 0.02 0.17 MN All 0.01 0.17 0.02 0.17 MN All 0.01 0.17 0.00 0.17 Pathology 0.00 0.17 0.00 0.17 Radiology 0.00 0.50 0.00 0.33		Radiology	0.00	0.17	0.00	0.17
Pathology -0.01 0.00 0.00 0.00 Radiology 0.01 0.17 0.01 0.00 ME All 0.02 0.17 0.02 0.17 Anaesthesiology 0.00 0.33 0.01 0.00 Pathology 0.00 0.33 0.00 0.00 Radiology 0.00 0.33 0.00 0.00 MN All 0.01 0.17 0.02 0.17 MN All 0.01 0.13 0.00 0.17 MN All 0.01 0.17 0.02 0.17 MN All 0.01 0.17 0.02 0.17 MN All 0.01 0.17 0.02 0.17 Pathology 0.00 0.17 0.00 0.17 Radiology 0.00 0.50 0.00 0.33	FL	All	0.03	0.17	0.08	0.00
Radiology 0.01 0.17 0.01 0.00 ME All 0.02 0.17 0.02 0.17 Anaesthesiology 0.00 0.33 0.01 0.00 Pathology 0.00 0.33 0.01 0.00 MN All 0.01 0.17 0.02 0.17 MN All 0.01 0.33 0.00 0.00 MN All 0.01 0.17 0.02 0.17 Pathology -0.01 0.33 0.01 0.17 Radiology 0.00 0.17 0.00 0.17		Anaesthesiology	0.03	0.00	0.05	0.00
ME All 0.02 0.17 0.02 0.17 Anaesthesiology 0.00 0.33 0.01 0.00 Pathology 0.00 0.33 0.00 0.00 Radiology 0.00 0.33 0.00 0.17 MN All 0.01 0.17 0.02 0.17 MN All 0.01 0.17 0.02 0.17 MN All 0.01 0.17 0.02 0.17 Pathology -0.01 0.33 0.01 0.17 Radiology 0.00 0.17 0.00 0.17 Radiology 0.00 0.50 0.00 0.33		Pathology	-0.01	0.00	0.00	0.00
Anaesthesiology 0.00 0.33 0.01 0.00 Pathology 0.00 0.33 0.00 0.00 Radiology 0.00 0.33 0.00 0.17 MN All 0.01 0.17 0.02 0.17 Anaesthesiology -0.01 0.33 0.01 0.17 Pathology 0.00 0.17 0.02 0.17 Radiology 0.00 0.17 0.00 0.17		Radiology	0.01	0.17	0.01	0.00
Pathology 0.00 0.33 0.00 0.00 Radiology 0.00 0.33 0.00 0.17 MN All 0.01 0.17 0.02 0.17 Anaesthesiology -0.01 0.33 0.01 0.17 Pathology 0.00 0.17 0.02 0.17 Radiology -0.01 0.33 0.01 0.17 Radiology 0.00 0.17 0.00 0.17	ME	All	0.02	0.17	0.02	0.17
Radiology 0.00 0.33 0.00 0.17 MN All 0.01 0.17 0.02 0.17 Anaesthesiology -0.01 0.33 0.01 0.17 Pathology 0.00 0.17 0.00 0.17 Radiology 0.00 0.17 0.00 0.17		Anaesthesiology	0.00	0.33	0.01	0.00
MN All 0.01 0.17 0.02 0.17 Anaesthesiology -0.01 0.33 0.01 0.17 Pathology 0.00 0.17 0.00 0.17 Radiology 0.00 0.50 0.00 0.33		Pathology	0.00	0.33	0.00	0.00
Anaesthesiology -0.01 0.33 0.01 0.17 Pathology 0.00 0.17 0.00 0.17 Radiology 0.00 0.50 0.00 0.33		Radiology	0.00	0.33	0.00	0.17
Pathology 0.00 0.17 0.00 0.17 Radiology 0.00 0.50 0.00 0.33	MN	All	0.01	0.17	0.02	0.17
Radiology 0.00 0.50 0.00 0.33		Anaesthesiology	-0.01	0.33	0.01	0.17
		Pathology	0.00	0.17	0.00	0.17
NH All 0.05 0.17 0.00 0.50		Radiology	0.00	0.50	0.00	0.33
	NH	All	0.05	0.17	0.00	0.50

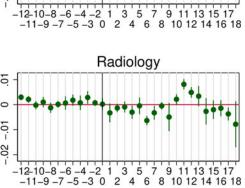
Table 11. (Continued.)

		Fully i	nsured	Self-fu	unded
State	Туре	Change	p value	Change	p value
	Anaesthesiology	0.01	0.17	0.00	0.33
	Pathology	0.00	0.33	-0.01	0.00
	Radiology	0.00	0.33	-0.01	0.00
NJ	All	-0.05	0.00	-0.03	0.00
	Anaesthesiology	-0.03	0.00	-0.02	0.00
	Pathology	0.00	0.17	0.00	0.00
	Radiology	-0.01	0.00	0.00	0.17
NY	All	-0.02	0.17	-0.02	0.17
	Anaesthesiology	0.00	0.17	-0.01	0.00
	Pathology	0.00	0.00	0.00	0.00
	Radiology	0.00	0.00	0.00	0.00
OR	All	0.02	0.17	0.00	0.33
	Anaesthesiology	-0.02	0.00	-0.02	0.00
	Pathology	0.00	0.17	0.00	0.17
	Radiology	0.00	0.33	0.00	0.33

Fully-Insured



Sun and Abraham(2021) Method

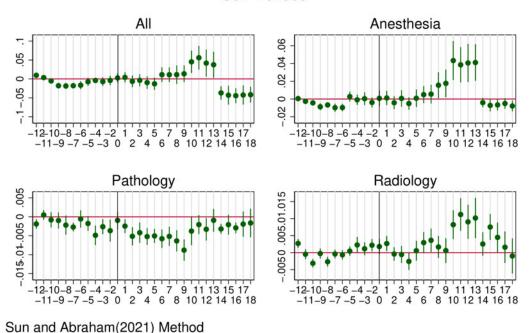


1 3

2

Anesthesia

Figure 17. Surprise medical bill episodes event study coefficients.



Self-Funded

Figure 18. Surprise medical bill episodes event study coefficients.

participation and potential surprise billing episodes using data from multiple health plans, including plans regulated by the state (i.e. fully insured plans) and those exempt from state regulation (i.e. self-funded plans).

Although we study more state surprise billing laws and estimate their effects on more outcomes, our results are largely consistent with the prior literature. Like La Forgia *et al.* (2021), we find that surprise billing laws led to reduced anaesthesiology reimbursements on average across all states that passed elective surprise billing laws in the 2010s. However, unlike La Forgia *et al.* (2021) we do not find statistically significant reductions in relative prices in California, New York or Florida. For New York, we observe a reduction in OON (and combined) anaesthesiology prices relative to controls, but these changes are not statistically significant. For New York at least, the difference between our findings and those of La Forgia *et al.* (2021) may be due to the use of TWFE with clustered standard errors in La Forgia *et al.* (2021) and our use of synthetic controls with randomisation inference (following Abadie, 2021), which is a more conservative approach for inference (Kaestner, 2016; MacKinnon and Webb, 2020).

We also find an overall reduction in anaesthesiology charges after the implementation of the surprise billing laws, with substantial heterogeneity across states. Our results are not directly comparable to Gordon *et al.* (2022) due to differences in the data samples. However, unlike Gordon *et al.* (2022), we find no evidence of increases in charges in New York after its law. Our results are consistent with Adler *et al.* (2019*a*), as we also find an increase in network participation in California after the implementation of its surprise billing law protecting patients in elective situations.

Unlike the previous literature, we estimate the overall average effect of the laws on reimbursements and charges, accounting for staggered adoption and controlling for unobservable characteristics with a control group of states that passed laws after the end of our data sample. Unlike anaesthesiology, where the overall effect of these laws tends to be deflationary, we find that the laws were generally inflationary, particularly for radiology prices, leading to increased prices relative to controls.

We also estimate effects separately for fully insured and self-funded health plans. Unsurprisingly given that state laws only apply to fully insured health plans, we find larger effects for fully insured than self-funded health plans. However, we find evidence of spillover effects to self-funded health plans for prices, network participation and potential surprise billing episodes. This is noteworthy given the lack of protections for self-funded patients prior to the NSA and the widespread use of self-funded plans by large employers.

The heterogeneity of effects across states and specialties is puzzling. Anaesthesiology prices fell relative to controls, while radiology prices increased. Two factors may explain this discrepancy. First, relative to Medicare reimbursement, anaesthesiology prices are higher at baseline than pathology or radiology prices (Cooper *et al.*, 2020). Second, Certified Registered Nurse Anesthetists have a large and growing presence in the United States (Wilson *et al.*, 2021). We observe larger anaesthesiology price decreases in IDR states than in regulated payment states. Thus, it is possible that the higher relative baseline prices and large and increasing presence of lower cost anaesthesiology providers have led arbiters in IDR states to view anaesthesiologist bids less favourably than the bids of other specialties and this has led to a larger impact on OON reimbursements for anaesthesiologists than other specialties as payers adjust to these rulings. This is consistent with the newly released NSA arbitration data, which shows a relative disadvantage for anaesthesiologists relative to other specialties. Across all specialties in the NSA arbitration data, the arbiters pick the provider's offer roughly 75 per cent of the time. However, anaesthesiologists win 70 per cent of hearings, while radiologists prevail in 80 per cent of hearings.

The increase in network participation in California may be due to the cap on OON reimbursement at the average in-network price or 125 per cent of Medicare, whichever is greater. However, the increase in network participation in New Jersey was likely due to the elimination of the highly generous prior system that awarded OON providers their full charges. Overall, the state-level heterogeneity highlights that the effects of surprise billing laws are likely a function of not only their OON reimbursement structure, but prior protections, implementation and enforcement within the state.

Regarding the NSA, our results imply that the effects of the NSA may take time to develop and vary by state. Particularly for states using an IDR system like that in the NSA, we observed gradual changes in price relative to controls, suggesting that it took time for arbiters, clinicians and health plans to adjust to the IDR system. The states that had protections prior to the NSA can retain their laws (including their OON reimbursement systems) if they are at least as strong as the federal protections. Furthermore, enforcement of the NSA will be a mix of federal and state efforts.²⁴ Thus, the NSA may have little impact in the states that retain their protections and unknown impacts in other states, depending on enforcement.

Acknowledgements. We thank Annetta Zhou and anonymous reviewers for their helpful suggestions.

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Competing interests. Because the paper uses the Health Care Cost Institute's data, the paper was reviewed by the Health Care Cost Institute's Data Integrity Committee to check for material misrepresentations of the data. Christopher Garmon has received consulting fees from Compass Lexecon. Yiting Li and Wendy Yi Xu have no personal disclosures to report. Dr. Sheldon M. Retchin is a Director on the Board of Aveanna Healthcare, a for-profit public company that provides home and hospice care to adults and children in 33 states. As a director, Dr. Retchin receives fees and stock as compensation.

²³NSA Independent Dispute Resolution Reports, https://www.cms.gov/nosurprises/policies-and-resources/Reports?s=09 (accessed on 28 May 2024).

²⁴O'Brien, Madeline, 'Map: No Surprise Act Enforcement', The Commonwealth Fund, February 2022, https://www.commonwealthfund.org/publications/maps-and-interactives/2022/feb/map-no-surprises-act

Data availability statement. If published, we will provide code and instructions for replication of all results. However, our results are estimated using restricted-access data from the Health Care Cost Institute that cannot be made publicly available. We will also provide instructions for applying for data access and assistance for any replication requests.

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Appendix A

Table A1. Anaesthesiology claim processing counts, fully insured

	2012	2013	2014	2015	2016	2017	2018	2019
Original count	1,050,176	1,075,730	1,089,515	1,179,355	1,170,753	1,148,803	1,126,661	1,121,421
After discarding questionable claims	783,174	863,810	980,143	1,078,074	1,066,820	1,041,290	1,007,189	1,005,416
Claims w/o base units	297	376	418	397	425	482	629	979
Claims w/o CFs	448,429	192,749	218,936	91,412	89,740	87,452	87,387	•
Supervision claims, other problems	45,497	69,221	65,892	78,555	81,180	83,491	91,168	109,150
<5% or >95% allwd/ units	28,591	59,995	69,469	90,771	89,458	87,028	82,860	89,599
Final claim count	260,657	541,845	625,846	817,336	806,442	783,319	745,774	806,667

Table A2. Anaesthesiology claim processing counts, self-funded

	2012	2013	2014	2015	2016	2017	2018	2019
Original count	2,471,386	2,551,424	2,591,547	2,774,814	2,869,575	2,898,822	2,971,259	2,944,244
After discarding questionable claims	1,502,580	1,879,088	2,286,900	2,454,173	2,547,446	2,581,553	2,636,469	2,637,828
Claims w/o base units	359	607	701	803	884	1,123	1,582	2,573
Claims w/o CFs	959,492	496,833	581,522	246,235	266,712	255,087	269,449	•
Supervision claims, other problems	64,859	136,923	125,259	132,354	146,938	162,525	177,691	226,356
<5% or >95% allwd/ units	47,730	124,522	157,988	206,746	213,317	216,357	218,896	240,964
Final claim count	430,499	1,120,810	1,422,131	1,868,838	1,920,479	1,947,584	1,970,433	2,170,508

Table A3.	Pathology	claim	processing	counts,	fully	insured
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	2012	2013	2014	2015	2016	2017	2018	2019
Original count	2,274,954	2,357,467	2,394,374	2,565,198	2,545,670	2,451,530	2,397,165	2,476,501
Final claim count	1,010,996	1,097,209	1,210,254	1,290,228	1,264,599	1,226,100	1,166,344	1,192,422

Table A4. Pathology claim processing counts, self-funded

	2012	2013	2014	2015	2016	2017	2018	2019
Original count	4,771,216	4,902,650	4,989,418	5,354,722	5,457,143	5,499,758	5,653,334	5,720,545
Final claim count	1,571,365	2,017,034	2,540,093	2,695,168	2,746,046	2,761,324	2,794,968	2,792,591

	2012	2013	2014	2015	2016	2017	2018	2019
Original count	12,571,373	13,160,633	13,244,101	13,980,905	13,812,421	13,155,843	13,740,730	14,609,023
Final claim count	6,790,206	7,732,115	8,652,891	9,033,260	8,850,900	8,394,267	8,046,298	8,316,768

Table A5. Radiology claim processing counts, fully insured

Table A6. Radiology claim processing counts, self-funded

	2012	2013	2014	2015	2016	2017	2018	2019
Original count	27,928,489	28,222,729	28,548,500	30,163,625	30,612,716	30,027,146	32,941,618	33,739,071
Final claim count	11,474,810	14,675,201	18,544,226	19,309,418	19,546,174	19,097,205	19,423,859	19,362,304

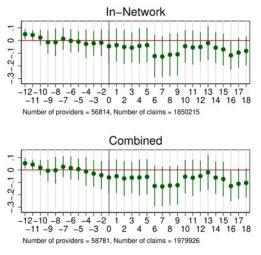
Table A7. Fully insured synthetic control leave-one-out min and max price changes

	In-network		00	DN	Combined	
	Min	Мах	Min	Max	Min	Мах
AZ						
Anaesthesiology	-0.07	0.02	-0.11	0.08	-0.06	0.01
Pathology	-0.00	0.14	-0.03	0.19	-0.03	0.10
Radiology	0.17	0.19	-0.04	0.08	0.13	0.23
CA						
Anaesthesiology	-0.19	-0.00	-0.12	0.05	-0.21	-0.03
Pathology	0.07	0.10	-0.02	0.17	0.07	0.09
Radiology	-0.05	0.02	-0.05	0.12	-0.06	0.02
СТ						
Anaesthesiology	-0.06	0.16	0.09	0.15	-0.04	0.17
Pathology	-0.13	0.00	0.16	0.23	-0.07	0.00
Radiology	-0.04	-0.00	-0.09	0.03	-0.04	-0.00
FL						
Anaesthesiology	0.04	0.20	-0.04	0.06	0.00	0.05
Pathology	-0.05	0.06	-0.16	0.13	-0.04	0.08
Radiology	-0.00	0.06	-0.09	0.00	-0.01	0.05
ME						
Anaesthesiology	-0.28	-0.22	-0.44	-0.17	-0.27	-0.24
Pathology	-0.18	-0.10	0.47	0.79	-0.18	-0.09
Radiology	-0.18	-0.14	-0.13	0.05	-0.18	-0.13

Table A7. (Continued.)

	In-ne	twork	00	DN	Coml	bined
	Min	Мах	Min	Max	Min	Мах
MN						
Anaesthesiology	-0.38	-0.34	-0.27	0.03	-0.38	-0.34
Pathology	-0.12	-0.07	0.04	0.17	-0.12	-0.02
Radiology	-0.05	0.17	0.09	0.24	-0.05	0.17
NH						
Anaesthesiology	0.03	0.18	-0.22	-0.17	0.02	0.11
Pathology	0.11	0.16	-0.20	-0.09	0.13	0.19
Radiology	0.02	0.07	-0.02	0.03	-0.05	0.06
NJ						
Anaesthesiology	0.13	0.22	-0.23	-0.11	0.03	0.10
Pathology	-0.12	0.12	-0.22	-0.20	-0.17	0.06
Radiology	0.00	0.03	-0.05	0.13	-0.06	0.02
NY						
Anaesthesiology	-0.26	-0.09	-0.29	-0.15	-0.26	-0.10
Pathology	-0.07	0.10	0.29	0.37	-0.05	0.09
Radiology	0.06	0.09	0.10	0.27	-0.03	0.13
OR						
Anaesthesiology	0.05	0.32	-0.11	-0.06	0.07	0.31
Pathology	-0.06	0.12	0.15	0.39	-0.12	-0.02
Radiology	0.01	0.07	0.02	0.13	-0.03	0.06

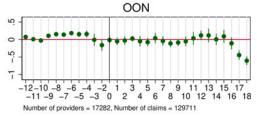
Fully–Insured; Excluding Allowed/Medicare < 1



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Figure A1. Anaesthesiology price event study coefficients.





AZ Anaesthesiology Pathology Radiology CA Anaesthesiology Pathology Radiology CT	Min 0.21 0.02 0.02 0.02 -0.02 0.01	Max 0.51 0.02 0.04 0.09 0.10 0.05	Min 0.07 0.10 0.03 0.03 0.09	Max 0.01 0.06 0.04 0.10	Min 0.12 -0.04 -0.02 0.02	Max 0.41 -0.01 0.03
Anaesthesiology Pathology Radiology CA Anaesthesiology Pathology Radiology	0.02 0.02 0.02 -0.02	0.02 0.04 0.09 0.10	-0.10 -0.03	-0.06 0.04 0.10	-0.04 -0.02	-0.01 0.03
Pathology Radiology CA Anaesthesiology Pathology Radiology	0.02 0.02 0.02 -0.02	0.02 0.04 0.09 0.10	-0.10 -0.03	-0.06 0.04 0.10	-0.04 -0.02	-0.01 0.03
Radiology CA Anaesthesiology Pathology Radiology	0.02 0.02 -0.02	0.04 0.09 0.10	-0.03 0.03	0.04	-0.02	0.03
CA Anaesthesiology Pathology Radiology	0.02 -0.02	0.09 0.10	0.03	0.10		
Anaesthesiology Pathology Radiology	-0.02	0.10			0.02	0.00
Pathology Radiology	-0.02	0.10			0.02	0.00
Radiology			-0.09	0.07		0.08
	0.01	0.05		-0.07	-0.08	0.08
ст			0.06	0.13	-0.01	0.05
Anaesthesiology	0.08	0.54	0.13	0.89	0.10	0.44
Pathology	-0.13	0.22	-0.35	-0.07	-0.14	0.19
Radiology	-0.00	0.09	-0.05	0.01	0.01	0.09
FL						
Anaesthesiology	0.16	0.44	-0.09	1.25	0.11	0.42
Pathology	-0.08	-0.01	0.20	0.24	-0.06	0.0
Radiology	-0.03	0.02	0.08	0.12	-0.01	0.04
ME						
Anaesthesiology	-0.15	-0.08	-0.22	0.23	-0.15	-0.08
Pathology	-0.08	-0.00	0.53	0.61	-0.09	0.03
Radiology	-0.11	-0.06	-0.18	-0.17	-0.11	-0.0
MN						
Anaesthesiology	-0.29	-0.29	-0.05	0.34	-0.29	-0.29
Pathology	-0.11	-0.05	-0.16	-0.16	-0.11	-0.04
Radiology	0.01	0.09	0.21	0.31	0.02	0.12
NH						
Anaesthesiology	0.03	0.11	-0.06	0.00	0.01	0.09
Pathology	0.10	0.36	-0.30	-0.29	0.10	0.30
Radiology	0.00	0.07	-0.14	-0.08	-0.04	0.04
NJ						
Anaesthesiology	0.07	0.41	-0.35	-0.32	0.09	0.35
Pathology	0.06	0.06	-0.26	-0.23	-0.03	-0.00
Radiology	-0.01	0.00	-0.12	0.01	-0.08	-0.0
NY						
Anaesthesiology	0.00	0.38	-0.09	0.41	0.06	0.29
Pathology	0.03	0.10	0.01	0.26	0.05	0.14
Radiology	-0.01	0.04	0.31	0.34	-0.01	0.03

Table A8. Self-funded synthetic control leave-one-out min and max price changes

Table A8. (Continued.)

	In-net	work	00	N	Combined	
	Min	Мах	Min	Мах	Min	Мах
OR						
Anaesthesiology	0.30	0.35	-0.01	0.31	0.11	0.18
Pathology	-0.07	0.12	0.17	0.24	-0.04	0.12
Radiology	0.04	0.08	0.03	0.08	0.05	0.08

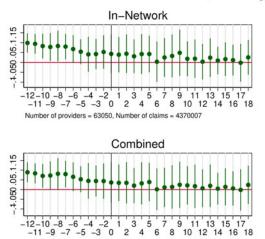
Table A9. Fully insured synthetic control leave-one-out min and max charge changes

		In-ne	twork	00	ON	Coml	bined
State	Specialty	Min	Мах	Min	Мах	Min	Мах
AZ	Anaesthesiology	0.06	0.24	0.36	0.55	0.11	0.26
	Pathology	-0.14	-0.07	-0.27	0.10	-0.16	-0.07
CA	Anaesthesiology	-0.14	0.09	0.03	0.47	-0.16	0.09
	Pathology	-0.15	-0.11	-0.04	0.05	-0.18	-0.01
СТ	Anaesthesiology	0.12	0.41	-0.24	-0.01	0.36	0.55
	Pathology	-0.13	-0.05	-0.19	-0.18	-0.13	0.04
FL	Anaesthesiology	-0.01	0.13	-0.27	-0.16	-0.02	0.11
	Pathology	0.05	0.10	-0.16	-0.11	0.03	0.10
ME	Anaesthesiology	-0.02	0.20	-0.25	-0.14	-0.03	0.06
	Pathology	-0.05	0.08	-0.24	0.05	-0.14	-0.02
MN	Anaesthesiology	0.00	0.12	0.41	0.94	0.01	0.10
	Pathology	0.17	0.31	-0.09	0.09	0.16	0.46
NH	Anaesthesiology	-0.35	-0.31	-0.09	0.34	-0.29	-0.28
	Pathology	-0.27	-0.15	-0.05	0.12	-0.28	-0.14
NJ	Anaesthesiology	-0.17	-0.12	0.27	0.47	-0.15	-0.02
	Pathology	0.09	0.15	-0.11	0.07	0.04	0.16
NY	Anaesthesiology	-0.37	-0.28	-0.30	-0.13	-0.31	-0.17
	Pathology	-0.08	-0.03	-0.14	-0.12	-0.08	0.02
OR	Anaesthesiology	-0.28	-0.10	-0.44	-0.27	-0.14	0.14
	Pathology	0.06	0.11	-0.41	-0.31	0.05	0.15

		In-ne	twork	00	N	Coml	pined
State	Specialty	Min	Мах	Min	Мах	Min	Мах
AZ	Anaesthesiology	0.20	0.34	0.35	0.70	0.30	0.49
	Pathology	-0.14	-0.09	-0.17	-0.08	-0.13	-0.08
CA	Anaesthesiology	-0.10	0.05	0.01	0.32	-0.07	0.10
	Pathology	-0.24	-0.11	-0.03	0.00	-0.26	-0.10
СТ	Anaesthesiology	0.09	0.53	-0.03	0.90	0.09	0.59
	Pathology	-0.16	-0.05	-0.17	-0.08	-0.14	-0.03
FL	Anaesthesiology	0.05	0.11	0.04	0.48	0.04	0.11
	Pathology	0.03	0.09	-0.16	0.03	0.04	0.09
ME	Anaesthesiology	0.06	0.16	0.12	0.29	0.07	0.17
	Pathology	-0.10	-0.08	0.17	0.31	-0.14	-0.09
MN	Anaesthesiology	-0.14	0.03	0.27	0.44	-0.13	0.01
	Pathology	0.09	0.16	-0.13	-0.04	0.13	0.18
NH	Anaesthesiology	0.04	0.17	-0.32	0.03	0.05	0.13
	Pathology	-0.04	0.13	0.00	0.29	0.01	0.13
NJ	Anaesthesiology	-0.10	-0.03	0.40	0.94	-0.08	0.01
	Pathology	0.11	0.13	-0.07	0.09	0.10	0.14
NY	Anaesthesiology	-0.14	0.17	0.49	1.98	-0.12	0.41
	Pathology	-0.05	-0.02	-0.30	-0.18	-0.05	-0.03
OR	Anaesthesiology	0.03	0.24	-0.31	-0.14	-0.05	0.16
	Pathology	0.04	0.08	-0.08	0.01	0.03	0.08

Table A10. Self-funded synthetic control leave-one-out min and max charge changes

Self-Funded; Excluding Allowed/Medicare < 1



Number of providers = 64922, Number of claims = 4637394

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Figure A2. Anaesthesiology price event study coefficients.

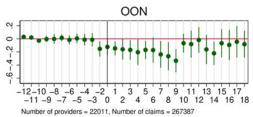


Table A11.	Fully insured	TWFE price of	changes	relative	to controls
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	In-ne	twork	00	NC	Com	bined
	Change	p value	Change	p value	Change	p value
AZ						
Anaesthesiology	-0.03	0.33	0.21	0.00	-0.01	0.50
Pathology	0.08	0.00	0.07	0.17	0.07	0.17
Radiology	0.06	0.00	0.07	0.17	0.06	0.00
CA						
Anaesthesiology	-0.17	0.17	-0.11	0.17	-0.17	0.17
Pathology	0.08	0.00	0.07	0.33	0.09	0.00
Radiology	-0.05	0.17	0.12	0.17	-0.05	0.17
СТ						
Anaesthesiology	-0.16	0.17	0.05	0.33	-0.15	0.17
Pathology	-0.16	0.00	0.07	0.17	-0.15	0.00
Radiology	0.04	0.17	0.03	0.67	0.04	0.17
FL						
Anaesthesiology	-0.08	0.33	-0.19	0.00	-0.10	0.17
Pathology	0.00	0.50	0.02	0.67	0.01	0.50
Radiology	-0.02	0.33	0.04	0.67	-0.02	0.33
ME						
Anaesthesiology	-0.24	0.17	-0.32	0.00	-0.24	0.17
Pathology	-0.06	0.17	0.04	0.50	-0.06	0.17
Radiology	-0.11	0.00	-0.01	0.17	-0.10	0.00
MN						
Anaesthesiology	-0.55	0.00	-0.25	0.00	-0.55	0.00
Pathology	-0.03	0.33	-0.11	0.00	-0.03	0.33
Radiology	-0.00	0.33	0.08	0.50	-0.01	0.17
NH						
Anaesthesiology	-0.02	0.33	-0.06	0.33	-0.02	0.33
Pathology	0.05	0.17	0.17	0.17	0.05	0.17
Radiology	0.01	0.67	-0.02	0.17	0.00	0.67
NJ						
Anaesthesiology	0.06	0.00	-0.25	0.00	0.04	0.17
Pathology	0.05	0.17	-0.11	0.00	0.04	0.17
Radiology	0.01	0.50	0.13	0.00	0.00	0.67
NY						
Anaesthesiology	-0.45	0.00	-0.46	0.00	-0.46	0.00
Pathology	0.03	0.33	0.06	0.17	0.03	0.33
Radiology	-0.00	0.50	0.14	0.00	0.00	0.50

Table A11. (Continued.)

	In-network		00	DN	Combined	
	Change	p value	Change	p value	Change	p value
OR						
Anaesthesiology	0.00	0.50	-0.09	0.33	-0.02	0.33
Pathology	0.02	0.17	0.30	0.00	0.04	0.17
Radiology	0.02	0.33	0.20	0.00	0.02	0.33

Table A12. Self-funded TWFE price changes relative to controls

	In-network		0	ON	Combined	
	Change	p value	Change	p value	Change	p value
AZ						
Anaesthesiology	0.07	0.00	0.02	0.33	0.06	0.00
Pathology	0.06	0.00	0.09	0.50	0.04	0.00
Radiology	0.01	0.33	0.04	0.50	0.01	0.33
CA						
Anaesthesiology	0.00	0.33	-0.07	0.17	-0.01	0.50
Pathology	0.04	0.00	-0.00	0.17	0.03	0.33
Radiology	0.06	0.00	0.07	0.17	0.06	0.00
СТ						
Anaesthesiology	-0.02	0.50	0.03	0.50	-0.01	0.50
Pathology	-0.05	0.50	-0.12	0.17	-0.05	0.50
Radiology	0.04	0.17	-0.08	0.17	0.05	0.17
FL						
Anaesthesiology	0.04	0.17	-0.25	0.00	0.02	0.17
Pathology	-0.04	0.50	0.09	0.17	-0.03	0.50
Radiology	-0.04	0.17	0.11	0.00	-0.03	0.17
ME						
Anaesthesiology	-0.14	0.00	-0.06	0.17	-0.14	0.00
Pathology	0.02	0.17	0.29	0.00	0.03	0.17
Radiology	-0.07	0.00	-0.02	0.33	-0.07	0.00
MN						
Anaesthesiology	-0.46	0.00	-0.13	0.17	-0.46	0.00
Pathology	-0.03	0.50	-0.08	0.17	-0.03	0.50
Radiology	0.01	0.33	0.26	0.00	0.02	0.17
NH						
Anaesthesiology	-0.01	0.33	0.00	0.50	-0.02	0.33

Table A12. (Continued.)

	In-network		00	OON		Combined	
	Change	p value	Change	p value	Change	p value	
Pathology	0.11	0.00	-0.16	0.00	0.10	0.00	
Radiology	0.02	0.00	-0.06	0.17	0.01	0.50	
NJ							
Anaesthesiology	0.07	0.00	-0.46	0.00	0.03	0.17	
Pathology	0.06	0.00	-0.16	0.00	0.03	0.17	
Radiology	-0.01	0.17	-0.01	0.33	-0.03	0.00	
NY							
Anaesthesiology	-0.09	0.33	-0.22	0.00	-0.10	0.33	
Pathology	0.03	0.50	0.01	0.33	0.03	0.33	
Radiology	0.01	0.33	0.12	0.00	0.01	0.33	
OR							
Anaesthesiology	0.03	0.33	0.23	0.00	0.01	0.33	
Pathology	0.05	0.17	0.33	0.00	0.06	0.00	
Radiology	0.01	0.33	0.05	0.17	0.01	0.33	

Table A13. Fully insured TWFE charge changes relative to controls

		In-network		OON		Combined	
		Change	p value	Change	p value	Change	p value
AZ	Anaesthesiology	0.28	0.00	0.28	0.00	0.27	0.00
	Pathology	-0.14	0.00	-0.18	0.00	-0.14	0.00
CA	Anaesthesiology	-0.11	0.50	0.14	0.00	-0.09	0.67
	Pathology	-0.02	0.33	0.00	0.67	-0.02	0.33
СТ	Anaesthesiology	0.08	0.17	-0.06	0.50	0.07	0.17
	Pathology	-0.01	0.33	-0.06	0.17	-0.01	0.33
FL	Anaesthesiology	0.04	0.17	-0.09	0.17	0.03	0.17
	Pathology	0.05	0.17	0.05	0.17	0.05	0.17
ME	Anaesthesiology	-0.08	0.67	-0.15	0.17	-0.09	0.50
	Pathology	-0.04	0.33	-0.02	0.50	-0.03	0.33
MN	Anaesthesiology	-0.12	0.50	-0.10	0.50	-0.12	0.33
	Pathology	0.16	0.17	-0.02	0.50	0.16	0.17
NH	Anaesthesiology	0.04	0.17	0.03	0.17	0.07	0.17
	Pathology	0.00	0.33	0.12	0.00	0.01	0.33
NJ	Anaesthesiology	0.02	0.17	0.20	0.00	0.01	0.17
	Pathology	-0.04	0.33	0.20	0.00	-0.03	0.33

Table A13. (Continued.)

		In-network		OON		Combined	
		Change	p value	Change	p value	Change	p value
NY	Anaesthesiology	-0.18	0.17	-0.05	0.17	-0.19	0.17
	Pathology	-0.03	0.33	-0.05	0.33	-0.03	0.33
OR	Anaesthesiology	-0.12	0.50	-0.10	0.50	-0.12	0.50
	Pathology	0.03	0.17	-0.04	0.33	0.03	0.17

Table A14. Self-funded TWFE charge changes relative to controls

		In-net	In-network		00N		Combined	
		Change	p value	Change	p value	Change	p value	
AZ	Anaesthesiology	0.25	0.00	0.33	0.00	0.25	0.00	
	Pathology	-0.11	0.00	-0.07	0.00	-0.10	0.00	
CA	Anaesthesiology	-0.04	0.67	0.19	0.00	-0.01	0.83	
	Pathology	-0.06	0.17	0.06	0.17	-0.05	0.17	
СТ	Anaesthesiology	0.09	0.17	-0.04	0.33	0.09	0.17	
	Pathology	-0.04	0.33	-0.02	0.17	-0.04	0.33	
FL	Anaesthesiology	0.09	0.00	0.05	0.33	0.09	0.00	
	Pathology	0.01	0.33	0.05	0.17	0.01	0.33	
ME	Anaesthesiology	-0.03	0.67	0.40	0.00	-0.03	0.67	
	Pathology	-0.08	0.17	0.04	0.17	-0.08	0.17	
MN	Anaesthesiology	-0.26	0.17	0.05	0.17	-0.25	0.17	
	Pathology	0.11	0.17	0.14	0.00	0.12	0.17	
NH	Anaesthesiology	-0.13	0.17	0.03	0.17	-0.13	0.17	
	Pathology	0.00	0.83	0.01	0.67	0.00	0.83	
NJ	Anaesthesiology	-0.04	0.67	0.07	0.17	-0.05	0.50	
	Pathology	-0.05	0.17	0.05	0.17	-0.04	0.17	
NY	Anaesthesiology	-0.07	0.33	0.00	0.50	-0.07	0.33	
	Pathology	-0.04	0.17	-0.05	0.17	-0.04	0.17	
OR	Anaesthesiology	-0.06	0.50	-0.14	0.17	-0.09	0.33	
	Pathology	-0.02	0.50	0.09	0.00	-0.02	0.50	

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